



ENAGIC GLOBAL E-FRIENDS

Vol
208

Mar
2018



Enagic®



77 Years Young & Still Going Strong!

Distributor Profile: 6A2 Kristie Ord - Australia



*“Compassion . . .
it’s a limitless gift
you can bless upon
others that really
makes a difference.”*

Message from Mr. Ohshiro



The word compassion brings back memories of my mother. Following the war, our family was experiencing tough times. My father was very much debilitated and it was my mother that took charge and battled the tough fights our family endured. I also learned compassion from my mother.

She instilled in me a very benevolent attitude toward people. In this life, we are going to encounter all sorts of people at all sorts of life stages. The friend from 20 years ago that you meet today for coffee, might be in a totally different state of LIFE than when you last met her. The compassion you show her is the barometer of your empathy and understanding for ALL people. And it's a limitless gift you can bless upon others that really makes a difference.

In the Enagic Family, we believe that our first interaction with someone who shows an interest in our "Changed Life" (remember the motto: "Change Your Water, Change Your LIFE") is to exhibit compassion for them. Compassion in regards to what is missing in their life or what could be improved. How can we show this person the magic and lasting impact of mastering the Three Health's (Positive Physical Health, Secure Financial Health and Deep Emotional Health)?

As you venture into March, I hope you'll offer everyone you meet the glory and the magnificence of your compassionate heart. By looking deep within what can truly and positively influence their True Health, you'll be the instrument of great change in this world. And changing the world starts with but a single mind; committed to compassion, dedicated to mutual success and aligned with a pure purpose.

Sharing Compassion with YOU,
Hironari Ohshiro



Active Global Distributor Leaders Success Built Through Leadership

It is with great pride and respect that we present to you the highest ranking Global Distributor Leaders who are changing the world with Enagic, Kangen Water and True Health.

Distributor ranking is an important part of Enagic's patented 8-Point Commission compensation plan, because the higher a distributor's rank, the greater the earning potential. In order to fully appreciate the distributor ranking system, it is important to understand how they affect the structure of the compensation plan. Just like every other retail product on the planet, Enagic products have a percentage of each product sold designated to recouping manufacturing costs, operating expenses, covering marketing and advertising, paying sales commissions, bonuses and incentives and, of course, a reasonable profit for the company. Since Enagic does not engage in direct marketing or advertising, we were able to fuse together this normally very large expense with the monies designated for sales commissions. The percentage allocated for sales commissions of each product has been divided equally into eight parts; each part is referred to as a "point". Starting at the first rank of 1A, which earns them one point, distributors move up the distributor ranks based on personal and group sales requirements and reach the top of the initial distributor ranks at 6A, which represents a minimum of 101 qualifying sales.

Once a distributor reaches the rank of 6A, they can work towards the Advanced Ranks, which are based on organizational development. The first Advanced Rank is 6A2. Reaching this rank means that a distributor has helped develop two personally sponsored distributors reach the rank of 6A. The next rank is 6A2-2, which means a distributor has helped two of their distributors reach the rank of 6A2.

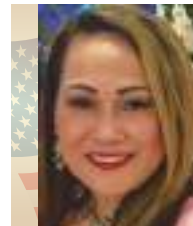
These are the active Enagic distributors who have attained the rank of 6A2-3 or higher. Some of these people have built organizations with tens of thousands of product sales, spanning across the globe. While it might be hard to believe, every one of these incredibly successful people started in the Enagic business at the exact same rank...1A. Through hard work and dedication, they have moved up the ranks and today enjoy the benefits that come with their distributor ranking.



JAYVEE PACIFICO (6A9-6)



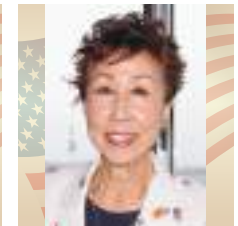
ROMI VERDERA (6A11-6)



CYNTHIA BRIGANTI (6A9-6)



ELI DAFESH (6A12-5)



KYOKO NAKAMURA (6A3-5)



CAROLINE CHOU (6A2-5)



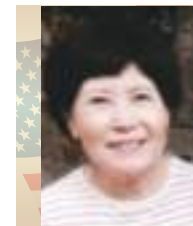
TAMIA BETHEA (6A11-4)



BOB GRIDELLI (6A9-4)



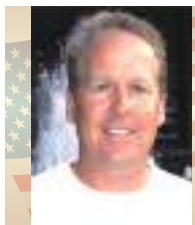
MICHELLE RALEY (6A4-4)



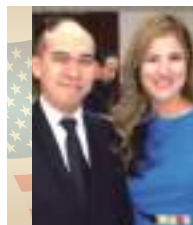
AMY CHUNG (6A4-4)



HONOR WILTSHIRE (6A4-4)



Thomas More (6A4-4)



RICARDO & MAREYAH DATAN (6A3-4)



MATHIEU & JULIAN (6A2-4)



DANIEL R. DIMACALE (6A16-3)



DAVID LESMAN (6A9-3)



REGGIE POWELL (6A9-3)



JOE REID (6A7-3)



FUMIKO MAKABI (6A6-3)



JILLINA DAFESH (6A6-3)



FRED L. BROWN (6A6-3)



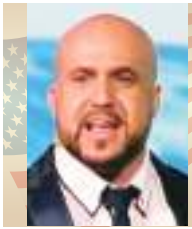
DEBBIE CAMPA (6A5-3)



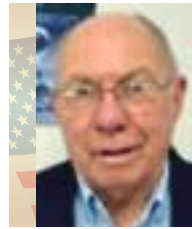
SIHA TOP (6A5-3)



CORNELL MARCU (6A5-3)



WADIA DAFESH (6A4-3)



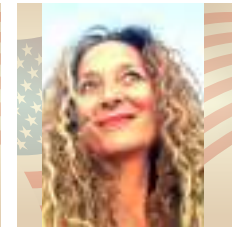
DANNY R DANIELS (6A4-3)



EUFRONIO NINI (6A4-3)



WILLIAM FOWLKES (6A4-3)



FREDERIQUE MOLLET (6A4-3)



BRANDON ODOM (6A4-3)



LI-HSIA CHEN (6A3-3)



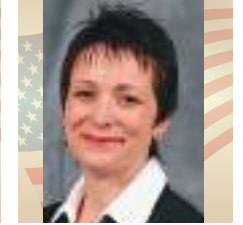
TAN NGUYEN (6A3-3)



HONG NGUYEN (6A3-3)



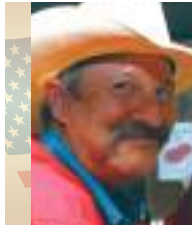
WINSTON PURUGGANAN (6A2-3)



PAMELA COULLSON (6A2-3)



EILEEN MILLER (6A2-3)



SAMUEL G. HARMON (6A2-3)



WILLIAM GONZALES (6A2-3)



DANG T. NGUYEN (6A2-3)



Canada



GLENDA CALINISAN (6A3-5)



DANTE CALINISAN (6A5-4)



RONULFO VALENCIA (6A4-4)



JOSUE ANDALLO (6A3-4)



DANYA LIU (6A2-4)



SHIRLEY ANDALLO (6A5-3)



MELODY SONG (6A4-3)



LANI WHIGAN-TAMAYO (6A3-3)



AMELYN VILLEGAS (6A3-3)



YIN LIN (6A3-3)



WADE LIGHTHEART (6A3-3)



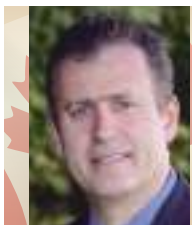
ELISA CHENG (6A2-3)



RICHARD CHENG (6A2-3)



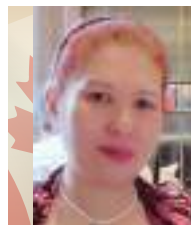
BALAZS KARDOS (6A2-3)



AMIR NOORPOUR (6A2-3)



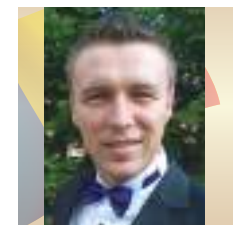
WEN KE LI (6A2-3)



WENDY LIANG (6A2-3)



Romania



SEBASTIAN POPA (6A3-4)



DANIEL ROMASCANU (6A3-3)



GEORGE STANEIU (6A2-3)



France



ROLAND HEGE (6A8-3)



CHAN THEAN SEN CHI KIM (6A4-3)



Active Global Distributor Leaders



United Kingdom



HENRY MARTIN (6A4-4)



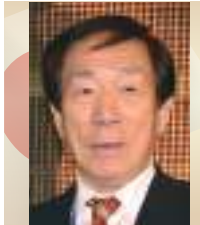
Japan



AKITOSHI NAKAMURA (6A7-6)



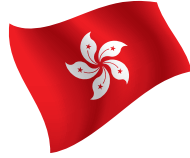
KEIKO ISHII (6A18-5)



MITSUO SETO (6A17-4)



SEICHI ISHII (6A4-4)



Hong Kong



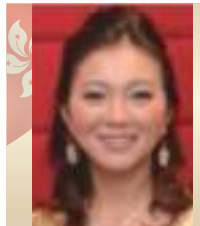
WINNIE LO (6A2-4)



KENNETH WONG (6A2-6)



ERIC WONG (6A3-5)



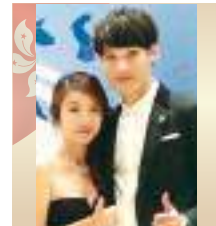
CINDY LIAO (6A2-5)



RAYMOND TANG (6A2-5)



ANSON LIU (6A3-4)



RYAN & PINKI (6A3-4)



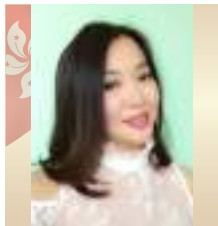
BEE LAM (6A2-5)



ANDY & CARMAN (6A2-4)



HELEN WONG (6A4-3)



LYDIA LI (6A3-3)



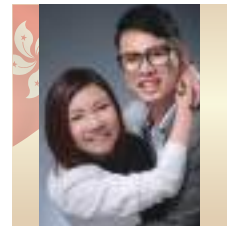
KELLY KWAN (6A2-3)



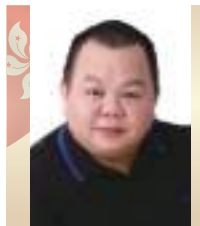
DONAL PENG (6A2-3)



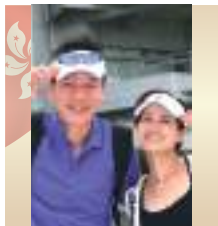
CHARLOTTE CHUI (6A2-3)



PAK & LOK (6A2-3)



LIAO JIA KUN (6A2-3)



KAN & ALICE (6A2-3)



CURLY WONG (6A2-3)



JEAN NG (6A2-3)



Philippines



JONATHAN SUMBILLO (6A6-5)



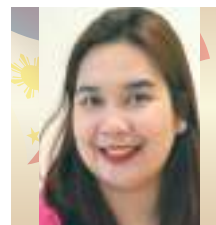
ELIZABETH SUMBILLO (6A2-4)



JON CHRISTOPHER LIM (6A4-3)



MARK CRISTAL (6A4-3)



DAPHNE SUMBILLO (6A2-3)



EFREN FORTUNA (6A2-3)



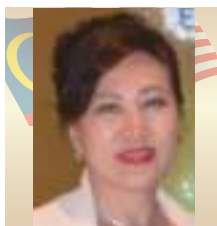
FLORES EUGENIO (6A2-3)



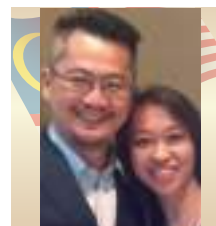
Malaysia



SAM SIA (6A7-5)



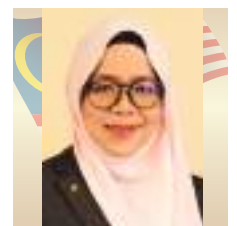
JUN LEUNG (6A4-5)



CHIN SHAW FUNG (6A6-4)



CORA LOH (6A5-4)



NORLI RAZMI (6A5-4)



JOHN LIM (6A4-4)



GARY GAN (6A3-4)



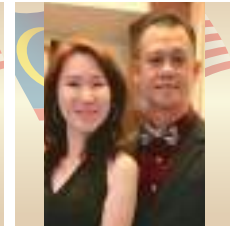
BRICE CHOW PAK LEONG (6A3-4)



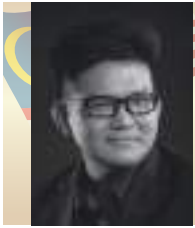
FAUZIAH BINTI ABD JALAL (6A6-3)



SAIFOL MUALLIM AHMAD YAHAYA (6A6-3)



AIDA & KENNY (6A3-3)



EDWARD WONG (6A3-3)



TEW CHEANG CHIEW (6A3-3)



MASLINA MALEK (6A3-3)



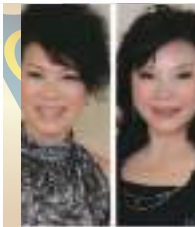
DATO DELBERT LEE (6A3-3)



JEFFREY CHOONG (6A2-3)



CHUNG ZHENG UYEE (6A2-3)



SUZZANE CHEN & YING YING LIM (6A2-3)



MARCIA MOK (6A2-3)



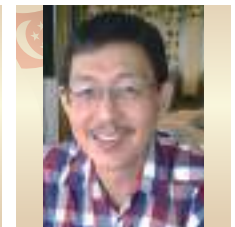
Singapore



BERNARD CHAN (6A3-5)



JUDY FLEMING (6A4-4)



RAYMOND SUN KIM CHIEW (6A4-4)



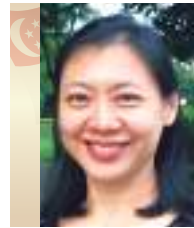
CLEMENT LEE (6A4-3)



ELLICE WONG (6A4-3)



JIT LEONG CHONG (6A3-3)



JOY HUANG LING YUAN (6A2-3)



KIT LAY PAN (6A2-3)



PAT CHEGNE (6A2-3)



Indonesia



LIBERTUS PETER TJENG (6A2-5)



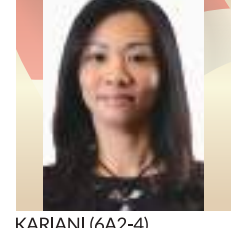
TRİYADI JOKO CAHYADI (6A9-4)



ANDHYKA SEDYAWAN (6A5-4)



TEDDY HENDRYANA (6A4-4)



KARIANI (6A2-4)



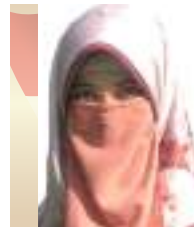
WIKAN HANDONO (6A4-3)



ADITYA NOVRIANSYAH (6A4-3)



IWAYAN MERTAYASA (6A3-3)



RINI SEPTA HANDAYANI (6A3-3)



DIPARAMA (6A3-3)



SHOLEHAN (6A2-3)



PAULUS (6A2-3)



TAUFIQ HIDAYAT (6A2-3)



India



SAMIR VASANT POTAR (6A5-3)

2018 Goals

The Enagic mission is simple to understand; spread True Health. When it comes to goals, the MISSION is the GOAL! By embracing the mission of Enagic, each distributor will be on the road to helping meet the goals of the company, no matter how lofty. Mr. Ohshiro would like each distributor to think beyond sales goals and profits and, instead, focus more on the pursuit of the Enagic Mission, which, ironically, if achieved will lead to more shattered sales records and even higher profits.

The Foundations of Enagic

Mission: Realization of True Health

Physical Health
Financial Health
Mental / Metaphysical Health

Understanding “Kangen”

The word “Kangen” applies to more than just water. It is an important part of a bigger Enagic philosophy. It is the idea of stripping away the things which keep us from arriving at our “destined” state of harmony and balance. Enagic offers five different kinds of Kangen:

Bodily Constitution = Good Health
Fair & High Income = Good Earnings
Quick Return = Rapid Financial Reward
Appreciation / Compassion = Care of Self and Others
Societal Support = Care of the Community

Face-To-Face: Human Based Marketing

“True Health” is the lifestyle we should seek in the 21st Century. A business program which allows infinite diversity and flexibility. Overcoming various barriers and boundaries, it is a human-centered technology nurtured by close communication between people. Experience and discover your own style of Enagic business. Then the “Circle of Compassion” will ripple throughout the globe, now and forever.

**REALIZING TRUE
PHYSICAL HEALTH**



**REALIZING TRUE
FINANCIAL HEALTH**



TRUE HEALTH



**REALIZING TRUE
MENTAL HEALTH**



Design by: EnagicWebSystem.com

Product Profile



KANGEN 8 (K8)
THE MIGHTY
8-PLATE
ANTI-OXIDIZER



The K8 is Enagic's newest and most powerful Continuous Ionized Electrolysis Water Generator - featuring 8 platinum-dipped titanium plates and a reengineered power supply for improved water ionization and increased antioxidant production potential. You can enjoy the K8 in virtually any country, thanks to the availability of its worldwide multi-voltage power supply and interchangeable plug capability. If you're looking for a powerful, versatile, feature-loaded machine, the K8 is the device for you.

Generates: Strong Kangen Water (11.0pH), Kangen Water® (8.5 - 9.5pH), Neutral Water (7.0pH), Slightly Acidic "Beauty" Water (4.0 - 6.0pH), and Strong Acidic Water (2.5pH)

<u>Model name / number</u>	Leveluk Kangen 8 / A26-00
<u>Languages</u>	8 Language Display & Audio
<u>Water source connection</u>	1-way diverter (TAP/ION) connects to the end of faucet
<u>Power SupplyA</u>	100-240V AC 50/6-Hz 2.6 - 1.1A Worldwide Multi-Voltage Power Supply, with Interchangeable Plug Capability
<u>Power consumption</u>	Energy Saving - Low Input, High Output Approx. 230W (under maximum electrolysis function)
<u>System</u>	Continuous Ionized Electrolysis Water Generator System (with built-in flow rate sensor)
<u>Production rate</u> (gallons(s)/minute)	<ul style="list-style-type: none"> • Kangen Water®: 1.2-2.0 • Acidic water: 0.4-0.7 • Strong Acidic water: 0.16-0.3
<u>Level Selections</u>	<ul style="list-style-type: none"> • Kangen Water® / 3 levels (approx. pH 8.5-9.5) • Clean water (pH 7) • Acidic water (approx. pH 5.5-6.5) • Strong Acidic water (approx. pH 2.4-2.7) • Strong Kangen water (approx. pH 11.0)
<u>Electrolysis Capability</u> (continuous use)	Approx. 30 min at normal room temperature
<u>Cell cleaning method</u>	10 Second Automatic Cleaning with On-Screen E-Cleaning Instructions
<u>Applicable water quality</u> and pressure	Municipally supplied drinking water: dynamic range in 50kpa - 500kpa
<u>Electrolysis Enhancer</u> and pressure	Forced dissolving type additive system (One time addition produces approx. 1.0-1.3 gallons of Strong Acidic water.)
<u>Enhancer Refilling</u>	Indicates by voice, buzzer and LCD
<u>Protector</u>	Current Limiter/Voltage Stabilizer/Thermal Protection
<u>Electrode material</u>	Platinum coated Titanium
<u>Electrode plates</u>	8

Some new features included are:

- Plug and Play- Which means no more switches!
- International Multi-voltage Power Supply, with interchangeable plug capability which means that you don't have to worry about voltage differentials in foreign countries harming your machine.
- 10 second automatic cleaning uses less water, which extends the life of your filter, and reduces downtime.
- On Screen E-Cleaning Instructions
- Automatic Filter Sensor – No More New Filter Reset! You will know exactly how much life is left in your filter.
- Energy saving now with eco-green low input high output
- Auto-off, auto on, smart power saving feature
- Large full color LCD smart touch screen panel
- 8 language display and audio in Japanese, English, French, German, Chinese, Italian, Spanish and Portuguese

Distributor Profile

Kristie Ord, 6A2

Australia

Moving Up The Enagic Ranks...Success Down Under

Australia is a country rich in history and famous for quite a few things: the Great Barrier Reef, the Sydney Opera House, the majestic Ayers Rock, cuddly Koalas, bouncy Kangaroos, massive Great Whites, Aboriginal people, boomerangs, crocodiles and much more. But there is another awesome Australian treasure which most people do not know about: the staff of the Enagic Australia Office! The entire staff of the Enagic Australia office are amazing and have helped produce quite a few successful distributors. We'd like to take this opportunity to introduce you to a distributor who is rapidly moving up the Enagic ranks down under, Kristie Ord.



Like many people around the world, Kristie was experiencing health issues when she discovered Enagic. "I suffered from adrenal fatigue and was searching for natural ways to improve my condition. I was introduced to Enagic and Kangen Water and discovered the power of proper hydration. My main

concern was my health: in fact, I drank the water for 12 months before starting as a distributor."

Kristie has been drinking Kangen Water for a few years now and believes it has changed her life. "A few years ago, I had a nervous breakdown after owning raw food cafes and working 18 hours a day for not even enough money to pay my rent and bills. I was living out of my car and times were really tough. I was introduced to Kangen Water as something that could benefit me from a health point of view. Within 24 hours of first trying the water, my energy levels went up massively. To this day I can hands down say that my machine has been the best investment I have ever made for my health. Also, my hair used to fall out in the shower and now it doesn't thanks to

the Anespa. When I don't have Kangen Water, I simply don't feel as good."

When asked about her success in the Enagic business, Kristie replied, "I started properly doing this business in June 2017. We were at a crossroads financially and I knew this was something that could change our life for the better. We had a baby on the way, had debt up to our eyeballs and were running out of options to completely get ahead. In October, we had our best month and both of my positions have now hit 6A2."

The motto for Enagic is "Change Your Water, Change Your Life", has your life really changed as a result of your involvement with Enagic? " Boy, has it!! Enagic has changed my life completely. I was recently able to take my parents on an amazing overseas trip, we have paid our debts, we are able to give generously, bought a new car, we are on our way to buying a house and we have helped my husband's





support many others to change and improve their lives. We have people in our business who have gone from broke to financially thriving, travelling the world and giving back to others. It makes me proud to be able to positively impact so many other people!"

mother retire. I've gone from the girl living out of her car to the woman who has made a massive impact and completely changed her life!"

And it isn't just Kristie and her family who have benefited from her newfound success. *"Aside from what this has done for us financially, we have been able to impact and*

We asked for any closing remarks or advice she would give a new distributor just starting out and Kristie had this to say, "My advice to others is that you really can change your life in 90 days. It will take commitment, focus, dedication and a vision; but it can be done! I recommend working on your money mindset, belief systems and ensuring your internal blueprint is really strong and then taking appropriate action. I would also like to give a HUGE thank you to Enagic Australia Office for all the help and support they've given me and my team - We really appreciate everything you do!"





Branch News

Osaka Plaza

Grand Opening of the New Osaka Plaza

Osaka is the capital city of the Osaka Prefecture and the largest part of the Keihanshin Metropolitan Area, the second largest metropolitan area in Japan. It is also one of the largest cities in the world, with over 19 million inhabitants. Situated at the mouth of the Yodo River on Osaka Bay, Osaka has historically been a merchant city and serves as a major economic hub for Japan. It also serves as the location for the Enagic factory and, most recently, the location for the newest addition to the ever growing Enagic global presence, the Osaka Plaza. The location is easy to access and it's just a few minutes' walk from the Shin-Osaka station.

To celebrate the grand opening of this newest location, about 200 participants gathered at a hotel for the opening ceremony. Mr. Ohshiro was joined by local Japanese distributors and staff members as they broke open a traditional sake barrel for good luck with the new office.

Mr. Ohshiro made a speech saying, "I have been overseas on business trips over 400 times and Kangen Water is the source of my energy. I want everyone to drink Kangen Water and experience positive changes in their life. Please take advantage of this new location to spread the Enagic business nationwide."

The celebration continued with an informative seminar by Mr. Kaz, the Enagic India Branch Manager. He spoke about different aspects of the Enagic business, with special emphasis on the importance of conducting this business with passion and compassion; the basic philosophy of Enagic. A few special guests also addressed the crowd, conveying stories of how the Enagic business and Kangen Water have positively impacted their lives. Mr. Ohshiro invites Japanese distributors to visit this new location and use its facilities. He also welcomes foreign distributors from around the world to visit this new office when they visit Japan.







Distributor Training



Discovering the Keys To Success

Katsumasa Isobe Enagic International Education Director

Since joining the company Enagic International Education Director and Master Trainer Katsumasa Isobe has conducted training the trainers seminars all around the world. These seminars have made a deep impact on all those who attend. Hundreds of people have committed to learn from the best and, as a result, have made a difference in the lives of tens of thousands of others. After a recent training Mr. Isobe was asked for his thoughts about the keys to success in the Enagic business. Recently Mr. Isobe conducted seminars in Toronto, Vancouver and Calgary, Canada and in Paris, France.

Mr. Isobe has a unique philosophy and approach to training. He has personally developed over 5000 business minded trainers over his 40 year career, in both leadership and business. "My trainings are less about business strategies and more about human based marketing, personal development and relationships."

He detailed what distributors can expect to gain as a result of attending his training seminars. "My training will help

people identify where people are in their life...it will give them a reality check. Together we evaluate their past self, in both successes and failures. This allows them to gain insight and identify what needs to change and what is working. This ultimately leads to solving the issues that hold people back. It's connecting mindset with actions and emotions which lead to a life change."

When discussing his goals for Enagic, Mr. Isobe explained, "I want to continue to learn and understand the Enagic business. Based on that, I want to be sure to perform the right way. I ultimately want to be able to help Enagic Distributors meet and exceed their goals." Mr. Isobe summed up his training with the following advice, "Realize where you are - know who you are. Be honest. There is no one in the world that cannot succeed. My priority is to let the distributors believe and know they can do it. I want those who don't know they can succeed, to know that they can. I want to get this message out. I have failed, but I have learned to succeed."



USA Seminar Tour

Kaz Seminar

Enagic India Branch Manager



Sharing Knowledge Around the World

Enagic is fortunate to have so many dynamic individuals as authorized distributors, but did you know Enagic also has some of the most dynamic trainers and seminar presenters who are actually employees? Many of these employees have been with Enagic for years and have become immersed in the world of Enagic. They have learned not only about the amazing technology of the Enagic products, but also the fundamental core principles of True Health which make Enagic so unique in the direct sales industry.

One of these dynamic employees is Kaz, who has acted as the branch manager for the Enagic India office since it opened in 2015. Kaz has been with Enagic for three years and, in addition to his other duties, served as the assistant to Mr. Higa. During that time Kaz impressed many of the Enagic upper management and was asked if he would be interested in training to become a branch manager in one of the Canada offices. Kaz respectfully declined, as his goal was to help open and run the new Enagic India office. Kaz was delighted to learn that he had been accepted to be the branch manager for the India office and he made arrangements to move to this new land of opportunity. The new India office was very limited on active distributors, so building the distributor network was very difficult. Luckily, Kaz had the help of top distributor leader, Sam Sia from Malaysia, to help develop and grow the new India market. In fact, India recently welcomed their first 6A5-3, Samir Vasant Potar. With the help of Sam and his India team and the leadership of Kaz, the India market is thriving!



With a dynamic personality and energetic spirit, Kaz has really made a name for himself throughout Enagic. Mr. Ohshiro has been so impressed with him, that he personally requested that he conduct a series of educational seminars in Osaka, Tokyo and Okinawa. These seminars were so well received that Kaz was then asked to conduct his seminars in a USA seminar tour, which will include seminars in New York, Chicago, Seattle, Honolulu, Orlando, Dallas and the final seminar at the Enagic USA headquarters in Los Angeles, California. These free seminars are open to distributors and their guests and will take place in the Enagic office of their respective cities. We encourage distributors to attend one of these special seminars and take advantage of all the useful information they will discover at these free educational seminars.



Branch News

Canada

Distributor Spotlight

6A3-3

Amelyn Damaso Villegas



Enagic has been operating in Canada for over a decade. During that time Mr. Ohshiro's concept of True Health and the refreshing power of Kangen Water has spread all across this vast country. With offices on both coasts, one in Toronto and the other in Vancouver, the staff of the Enagic Canada offices have helped many Canadian distributors build their teams and achieve incredible success. We would like to introduce you to one of these distributors, Amelyn Villegas.

Amelyn started her Enagic business in 2007 on a part time basis for ten years as She was employed full time as an Accountant.

In 2006, Amelyn was invited to attend an Enagic product demonstration. She was so impressed with the potential of the product that she immediately bought the machine. "My family and I wanted to experience the health benefits of being properly hydrated and drinking the best quality water, which is why I purchased my machine. I started sharing it with our friends and relatives and they experienced the same benefits and decided to invest in their health by purchasing their own machines. Without really trying, I was making sales and helping people, it was great! Finally, in 2007, I decided to pursue the business and continued sharing Enagic and started my own mission to spread True Health all over the world."

Amelyn was not a sales person, in fact, she worked as an accountant for over ten years, but that lack of traditional sales experience did not stop her from becoming a very successful Enagic distributor. But the road to success can be prepared with potholes and unexpected detours, and Amelyn's journey was no exception. But with determination and perseverance, she was able to overcome every hurdle she faced. "The biggest obstacle I faced during my journey with Enagic were the personal sacrifices I needed to make in order to achieve my goals and



dreams. I was a full-time employee and full-time mother to my two children, while working my Enagic business on a part-time basis. I worked 9 - 5 from Monday to Friday, with an hour lunch break, which I used to pick-up machines, then after work I delivered and installed them. I attended the convention in New Jersey in September 2017, where my sponsor, team leaders, as well as my children, continuously motivated me to pursue my Enagic business full-time. The following month, I quit my full time job as an Accountant and became full time in Enagic. My goal was to become 6A3-3 before the year-end, no matter what it would take, so I worked 9 to 12 hours a day for 1 month to achieve it. As a proud member of the Church of Christ, I entrusted everything in what our Lord God can do for us through faith, prayer and hard work and, with the help of my team and sponsor, we



sold 115 machines and Ukon in one month. I achieved my goal and became 6A3-3 in December 2017.”

Although it took a lot of effort, Amelyn stayed the course and took action to make her dreams a reality. “It wasn’t easy, but most worthwhile things aren’t easy! With strong will and determination, I tried to stay focused and be humble. I worked hard to maintain good relationships with my team members, as they were a critical, part of achieving my goal. Above all, I was able to succeed with the loving support of my mom, my two children and God.”

When asked about her personal mission and business style, Amelyn replied, “To educate people about the benefits of Kangen Water and spread True Health to the world. I guess my style is to be friendly and approachable and maintain good relationships and skills. Above all, I always seek guidance from our Almighty God through prayer. The key to reaching my current rank was our Almighty God, with His guidance,

my strong faith and being committed in this business. I built an amazing team who work in harmony with one another. I made sure my team leaders were trained to work united with the same goals and dreams.

I supported my team the best I could and constantly communicated and followed up with each and everyone one of them.”

In closing, Amelyn had this to add, “Every household should have a Kangen Water machine, so everyone can enjoy the benefits of True Health; physically, mentally and financially!”



Branch News

Hong Kong



This is one of the most prominent and celebrated festivals in the world. It is a major holiday in Greater China and has had strong influence on the New Year celebrations of many of its geographic neighbors, including

Singapore, Indonesia, Malaysia, Korea, Thailand, Vietnam, Cambodia, Mauritius, Australia, the Philippines and even Russia.

The New Year's festival is centuries old and associated with several myths and customs. Traditionally, the festival was a time to honor deities as well as ancestors. Within China, regional customs and traditions concerning the celebration of the Lunar New Year vary widely. Often, the evening preceding Lunar New Year's Day is an occasion for Chinese families to gather for the annual reunion dinner. It is also traditional for every family to thoroughly clean the house, in

order to sweep away any ill-fortune and to make way for incoming good luck. Windows and doors are decorated with red color paper-cut-outs with popular themes of "good fortune" or "happiness", "wealth", and "longevity".

In the spirit of this annual celebration, Enagic leaders from Hong Kong, 6A2-3's Lok & Pak, organized an incredible New Year's event for their distributors, the Kangen Miracle Team. This joyous event included a feast of thanksgiving and a Chinese New Year celebration! These young distributors wanted to show their appreciation to their team members by celebrating together and preparing for another success year. The event included recognition of top team leaders, a celebratory toast to the New Year, a delicious dinner, amazing gifts, raffle prizes and spectacular entertainment, including a fire-eater!

"We want to thank all of our team members for working so hard and making such an impact in the lives of so many people! Together we will continue to help people realize True Health and will continue to help people succeed! Happy New Year!"



Industry Insight

Restaurants



Qingdao is also home to some of the best restaurants in the world, including JON, a Japanese noodle shop owned by Raymond Wang. Raymond discovered the amazing cooking power of Kangen Water and implemented the technology of the Enagic K8 into both of his restaurants, one in Qingdao.

Mr. Wang was asked why he decided to integrate the Enagic machines into the kitchen of his restaurants and he had this to say, "Almost every dish we offer has a water base and the quality of the food is directly connected to the quality of the water we use. We proudly introduce every diner to Kangen Water with information found right on our menu."

Raymond, like many people who discover Kangen Water, was introduced to it by a friend. "When I think about how I learned about Kangen Water, I find it very funny. I run a noodle restaurant in Qingdao, and the amazing water I use was introduced to me by a friend from Canada and the technology comes from Japan! Discovering Kangen Water truly took an International effort!"

Mr. Wang uses the different waters produced by his K8 in a variety of ways, "We use the water to clean and cook rice. It becomes shiny and sticky and has an incredible flavor. We also use it to make vegetable and beef stew. We soak both the vegetables and the beef in Kangen Water before cooking them, which greatly reduces the cooking time. This

has resulted in reduction in costs for us as we are able to save time and even gas used during cooking. The meat also comes out very soft and even with very little seasoning, it is extremely flavorful and delicious."

Raymond also shared an unexpected benefit to using the water during food preparation. "We have a lot of people order our noodle soups to go, which can sometimes be a problem for the customer. Normally, when noodles sit in hot broth, they will continue to cook and absorb water and can become mushy and unappetizing. But now, when we have to go soup orders, we boil them in Kangen Water and then rinse them in the acidic water. Not only does it stop the cooking process, but it leaves the noodles firm and delicious. I'm not sure exactly why it works so well, but I know our customers love it and come back again and again! Thanks Enagic, for helping me make the best noodle soup in Qingdao!"



Address: Qingdao Xianggang dong lu 195 hao yi jin shi gouwu guangchang B1





ENAGIC[®] 8 PROSPERITY ASSOCIATION

*Enagic 2018 Global Convention
& Mr. Ohshiro Birthday
Extravaganza*

Last year the E8PA Resort & Convention Center was the location of the first Global Convention and birthday celebration of our CEO and founder, Mr. Ohshiro. Hundreds of distributors traveled to Okinawa to experience the majesty of the new E8PA Resort and to help Mr. Ohshiro celebrate his 76th birthday. The event was so successful, that the E8PA Resort will, once again, serve as the location for this year's Global Convention & Mr. Ohshiro's 77th Birthday Extravaganza!

The celebration is expected to have even more attendees and will offer valuable distributor training, an unforgettable distributor recognition ceremony and an unbelievable dinner party to celebrate Mr. Ohshiro's birthday! Attendees at last year's convention had the experience of a lifetime and this year we are planning to make it even bigger and more spectacular!





Sebastian Popa



Sam Sia



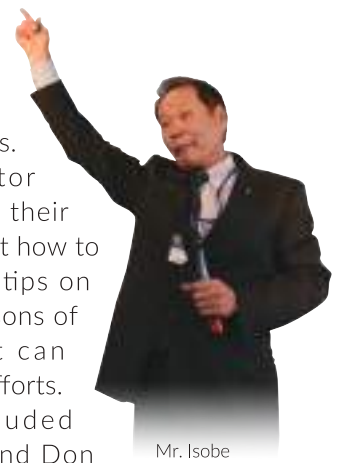
Wade Lighthouse



Wadia Dafesh



Romi Verdera



Mr. Isobe

An important part of the last convention was the valuable training provided to the attendees. Both corporate and distributor trainers were on hand to share their knowledge with distributors about how to build their Enagic businesses, tips on prospecting and growth and lessons of how personal development can positively impact their business efforts. Trainers from last year included corporate trainers Mr. Isobe and Don Prosser, it also included Romanian distributor leader Sebastian Popa, Canadian distributor leader Wade Lighthouse, Malaysian distributor leader Sam Sia, United States distributor leader Wadia Dafesh and United States distributor leader Romi Verdera.



The distributor training was followed by a rank advancement ceremony. The rank advancement portion of the event was filled with excitement, as distributors who had worked very hard were recognized for their outstanding achievements. The ceremony started with Mr. Ohshiro making a special presentation to all of the existing 6A2-3 and above distributors. He and Mrs. Ohshiro presented each person with a special 18K gold Enagic pin to signify their status as one of the highest ranking distributors in the Enagic Global Distributor base. This special presentation was followed by the presentation of rank awards, which included distributors who had achieved the rank of 6A, 6A2, 6A2-2, 6A2-3, 6A2-4, 6A2-5 and two new inductees, Kenneth Wong & Jayvee Pacifico, into the top position of 6A2-6, a rank attained by only three distributors in the entire world! Being recognized for your achievement at the Global Convention is one of the most prestigious events that can happen to a distributor. Will YOU be one of the distributors recognized at this year's event?



The grand finale of the 2017 event was Mr. Ohshiro's birthday celebration. The festivities included traditional Japanese dancers, a live band playing some of Mr. Ohshiro's favorite songs, an impressive karate demonstration, a delicious multi-course family style dinner and a musical performance by the man of the hour, Mr. Ohshiro. The celebration was concluded with a magnificent fireworks display. It was the perfect ending to an absolutely incredible day!





Benefits of Membership

E8PA IT Solution

You can review your updated sales report online anytime.
6A2 and above distributors can check their downline group sales.



8-Point Sales Report

- ✓ Download in PDF format
- ✓ Search options available

6A Group Sales Report

- ✓ Daily Sales
- ✓ Group Sales
- ✓ Individual Report

View your organization in
Bubble Tree style, as well as
your downlines' detailed info.
Take advantage of this powerful tool
for building your business strategically.

Distributor Genealogy Solution

- ✓ Get on-screen bubble tree in PDF format
- ✓ View downline distributors' info (ID, Rank, Sales and more)
- ✓ Search options available

Details	Display	Actions
ID:	475622	
Name:	DPM/VIVES	
Rank:	6A	
Branch:	US-LA	
Sales (Statv):	3P	
Sales (8-pt):	1(1)	
Sales (Group):	1(1)	
Sales (8-pt. accumulated):	181(184)	
Purchase date:	2008/07/02	
SP:		
Last sales date:	2017/07/30	
Sales status down:	47 days	
Sponsor registered rank:	1A	



Stay at Enagic affiliated lodging facilities



• Los Angeles, USA



• Okinawa Japan



FREE to enjoy Enagic Group Recreation facilities

Enagic Bowl Mihama
- Bowling -



Enagic Aroma
- Natural Hot Spring -



Enagic Sedake Country Club - Golf -

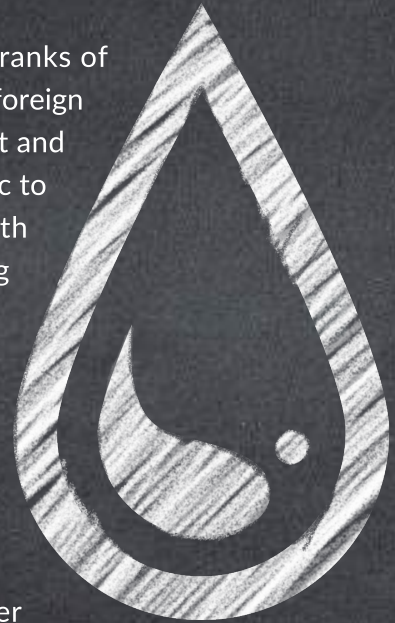


Distributor Fundamentals

Say What?

A Compendium of Enagic Terminology - Part II

Most distributors have never been in the “water industry” before joining the ranks of Enagic, so much of the terminology associated with our industry and products is foreign to them. In order for our distributors to be able to provide the most consistent and accurate information, we have compiled a list of some terms and phrases specific to our industry and our company. We encourage you to familiarize yourself with these approved and recommended terms and use them when communicating with your prospects. Please be aware that some people in the industry use other terminology and, in some cases, have even created their own terms to describe different aspects of the industry. We recommend that Enagic distributors use the terms and phrases listed below when communicating with prospects.



We feel it is important to mention that success in Enagic is not contingent on a distributor becoming an “expert” in the formal terminology of water and water ionizers. However, based on decades of experience, we believe it is important for each distributor to at least become familiar with the basics, including our most widely and frequently used terminology. The following is a list of some of the most frequently used terms or phrases and their definitions. The definitions listed below have been simplified in order to be easily understood and are only intended to provide general knowledge and basic understanding. People are often intimidated by very technical sounding terminology, so we recommend that distributors use terms which are more relatable and less technical.

Free Radical – These are unstable, chemically incomplete substances that “steal” electrons from other molecules. They are highly reactive, potentially causing damage in the body to things such as cells and natural enzymes, making them less effective. Free radicals occur naturally as by-products of the body’s use of oxygen and creation of energy. Once in the body, free radicals can damage tissues and delicate cell membranes. They may even accelerate the aging process. Our bodies have a natural defense system to deal with free radicals, however, studies are finding that the average American lifestyle is creating an overwhelming abundance of free radicals and that the natural defense system may not be adequately protecting us. For this reason many people need to ingest foods and beverages containing antioxidants, which donate electrons to the free radicals, quelling their hyper-reactivity and rendering them harmless.

Antioxidant – These are substances or nutrients in foods and beverages, having a negative oxidation reduction potential, which can prevent or slow oxidative damage to the body. Oxidation, which is a

regular function of metabolism and cell function, strips an electron from certain molecules. These molecules, called free radicals, must then steal an electron from a nearby molecule to repair themselves; which means that the nearby molecule must now steal an electron from another molecule and so on and so on. This vicious oxidation cycle ends when an electron is taken from a molecule which has an excess electron available to donate. Antioxidants act as “free radical scavengers” by donating the excess electron to the free radical, which quells their hyper-reactivity and renders them harmless. Many of the serious health problems facing American’s today are attributed to oxidative damage. Antioxidants may also act as powerful immune defense enhancers, which may reduce the risk of disease. Ionized alkaline water is a very effective natural antioxidant because of its very high negative oxidation reduction potential.

Hydrogen - *In alkaline ionized water, hydroxide ions (OH-) and positive ions, such as calcium ions, become more numerous as a result of the electrolysis process. It also contains a concentration of hydrogen. Recently, the actions of this hydrogen have been gaining attention and fundamental investigations into its effects on living bodies are currently underway. In recent research reports, strongly-electrolyzed water was found to contain hydrogen, and there is also a paper which announced that elimination of activated oxygen by this hydrogen had been confirmed. This is still in the research stage and clear conclusions regarding the hydrogen structure and how it acts on the activated oxygen in living bodies, etc. have not yet been concluded. In addition, the suitable hydrogen concentration value has not been clarified or standardized.

Flow Rate - This term describes the amount of water that flows through an ionizer. The flow rate is an important consideration if a consumer is comparing different brands of ionizers. The SD501 has a flow rate of 7 liters per minute, while the majority of other ionizer brands are between 1.5 liters and 3 liters per minute. The reason for this sizable difference is the size and power of the plates. The SD501 has 7 large plates, with 230 watts of power, which will sufficiently ionize water, even at a high flow rate. Many other ionizers have a regulator / flow control built into their machines, which restricts the amount of water flow in order for their smaller and less powerful plates to ionize the water. The result is often ionized alkaline water with very unstable properties with a very short lifespan. Some of the other ionizers actually promote this as a positive feature, and even a selling point. However, in reality, this is simply a necessary component for these lower quality machines to produce ionized alkaline water at all.

These are probably the most widely used terms and phrases and represent the foundation of knowledge of water basics. Become familiar with these and other important terms and phrases along your journey as an independent distributor.

* Content excerpted from “Association of Alkaline Ionized Water Apparatus” website.

Road to 6A

The Circle of Compassion The Foundation of True Health

Enagic is very fortunate to have distributor leaders with extensive experience in direct sales and the network industry. These people have taken it upon themselves to share their knowledge with their fellow distributors. This article was created with input from outstanding Enagic leaders from around the world.

As an Enagic Distributor the Circle of Compassion should play a huge part in how we conduct business and even how we live our lives. In order to truly comprehend the vision of Mr. Ohshiro you must first understand the key principles of this life changing ideology. The Circle of Compassion encompasses the different facets of True Health and became a representation of the circular nature of this unique concept. The idea of True Health was originally envisioned by Mr. Ohshiro decades ago and had a very simple goal: help a single person achieve True Health and then that person, in turn, helps someone else do the same thing; much like the “pay it forward” ideology. The True Health a person discovers comes full circle when they share it with someone else.

By helping others discover the benefits of True Health, we complete a link in the chain created by the Circle of Compassion. True Health, the foundation of the Circle of Compassion, is made up of three different aspects of health. The first is physical health. Without physical health, we have nothing. All the money in the world means nothing, if you are too sick to enjoy it. Although all three aspects of True Health are important, physical health is the framework, the foundation, on which the others are built.

After physical health is financial health. Once you are feeling great, you should also be able to thrive financially, which is the reason Mr. Ohshiro created the Enagic Distributor business; as a means for anyone to be able to discover financial health.

The last health is mental or spiritual health. This is a health that helps you discover who you are and what is truly important to you. Kind of a combination of “why am I here” and “what legacy do I want to leave”, mixed into one. It is a health which differs for all people and may include spirituality, religious belief or simply your core convictions

regarding life and the freedom a person may enjoy with peace of mind.

When all three aspects of health are achieved, then a person has realized True Health. Once a person has realized True Health, then they are ready to complete the Circle of Compassion, by sharing what they have learned and helping others to achieve True Health.

It is important to understand that the actual “Circle of Compassion” is less of an actual circle and more like a figure eight, made up of two intersecting circles, much like the symbol for “infinity”, which looks like a sideways number eight. Each individual circle is created as an individual realizes their own version of True Health, and their circle becomes connected to the next person they share it with and so on. Each person who realizes True Health becomes a link in an ever expanding chain of hope, health and prosperity. If you understand this and live by Mr. Ohshiro’s definition of True Health, then you will not allow the chain to stop with you. In fact, you will work hard to make as many new links to the chain as possible and to help others do the same.

Every Enagic Distributor should strive to discover True Health for themselves and their family members. By experiencing the benefits of True Health, each person is in the position to be able to effectively share with compassion and help others discover this amazing concept. Remember each day that the mission you are a part of is much more than simply selling a consumer product; our mission is to bring True Health to the world and to allow everyone to experience the power and fulfillment of being an important part of the Circle of Compassion!

Stories of Success

Lessons of Poverty, Lessons from Mother

Ohshiro's family was poor, like most others at the time. They were self-sufficient, growing what they could on a small farm. They had nothing to trade for money. It was a hand-to-mouth existence, each day a struggle to get to the next. There was no hope of saving for the future. Ohshiro was one of six children; he had two older brothers, one older sister, and two younger sisters. His father's health was poor, meaning that his mother had to raise the children virtually alone. They did not enjoy three meals a day; they would be lucky to eat once. The children had to learn to go hungry from a very early age. Illness has always meant finding money to pay for insurance and healthcare. But illness was something that people in poverty just had to learn to live with. These early experiences drilled into Ohshiro the importance—the value—of being in good health.

Ohshiro always talks of his mother with great respect. Despite the difficulties she faced, his mother never gave up, no matter how great the struggle or how abject the poverty. In his later years, recalling how determined his mother was would point Ohshiro in the right direction on his path to success. Poverty is inconvenient, it robs you of opportunity. But it was Ohshiro's mother, with her warmth and affection, who enabled him and his siblings to forget about their poverty. His mother taught Ohshiro how to be considerate and compassionate to those around him, despite his poverty. She also taught him, through example, the importance of not limiting himself.

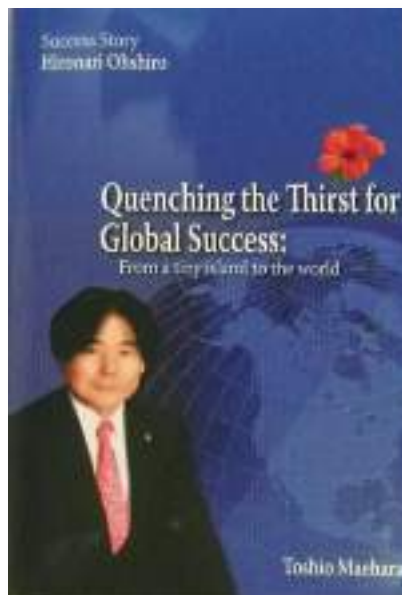
Enagic's corporate motto is "communicating kindness". The compassion of his mother seems to overlap here with the corporate compassion seen at Enagic. Many

of the corporate social actions launched by Ohshiro, some of which will be introduced later, are indicative of just how deeply he was influenced by his mother.

Ohshiro's family home is in a secluded mountain location. It is tiny—seemingly no bigger than the average American garage. But it was here, in this tiny, noisy home, filled with six children, that Ohshiro grew up. I have visited India and Bangladesh and have seen entire families living in a single room. Ten or more children might be packed into each tiny dwelling.

When I saw Ohshiro's home in front of me once again, it reminded me of nothing more than the cramped homes I saw in India. Nobody lives in the Ohshiro family home now, but a large photograph of Ohshiro's mother still hangs on an inside wall, and great care is taken to keep it the way it used to be out of respect for her. The outside walls of the house are painted in pale blue, the Enagic brand color. This is where Enagic was born; whether consciously or subconsciously, it is here where the past and the present intersect.

Ohshiro sees this humble home as both the starting point of his own history and the starting point for the globalization of Enagic. He even keeps this home as his official address, despite owning homes in Tokyo and Los Angeles. For it was from this tiny structure that Ohshiro crawled, then toddled, then walked towards the challenges of life which lay ahead.



Above is an excerpt from the book *Quenching the Thirst for Global Success*, the Success Story of Hironari Ohshiro. It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic.

A must for distributors, it is available at www.enagic.com/shop

Congratulations to each of you for your outstanding achievement!

6A

JANA KLINTOUKH	Australia	TANG KA WING	Hong Kong
TAMARA JANE HUME	Australia	CHOI LAI NGOR	Hong Kong
SARAH R PRICE	Australia	CHENG YING LEONG SIMON	Hong Kong
DJALMA DE LIMA SANTOS (HED KANGEN)	Brazil	CHENG KAI ON	Hong Kong
BENJAMIN DE LA CRUZ	Canada	TAN SHI BIN	Hong Kong
CHELSEA TAYLOR ST MARIE	Canada	HEALTHYLAND HK LTD/LEUNG YEE MAN	Hong Kong
TARA ELIZA SKERRY	Canada	CHAN YAU LUNG	Hong Kong
ALI MAY MARKETING LTD.	Canada	SAROJINI TRIPATHI	India
PIETER A MARTIN	Canada	IKA AFLA EMALIA SH M.KM	Indonesia
RONALD O. WILLOCK	Canada	WINARTO ANDOYO	Indonesia
BC LTD	Canada	与那霸悦子	Japan
ZHEN YUAN	Canada	岸本節子	Japan
CANADA LTD.	Canada	HIRUTA MARY SHELLA PINO	Japan
TOMMY WEALTH LIMITED	Canada	WONG SOON LEN	Malaysia
LE AMIGO LTD	Canada	RUI TSUCHIYA	Malaysia
THAO KIM THI TRAN	Canada	MELODY D.MARAVILLA	Philippines
GINA BADIOLA ARAGO	Italy	BIANCA MIRANDA	Philippines
PRAKTIJK IN-TOUCH MONIQUE VAN GENT	Netherlands	ANASTACIA CRUZ	Philippines
ONACA RODICA	Rumania	DOLORES MARQUEZ NIETO	Philippines
NICOLAE DURDUI	Rumania	LEO GIL TUPAS	Philippines
DUNG LE VAN	Czech Republic	PAVEL MALYK	Russia
BINH LUONG NGUYEN	Czech Republic	周育倫	Taiwan
THI THUY LINH NGUYEN	Slovakia	DUC MINH TRAN	USA
LINH NGUYEN THI THUY	Slovakia	ROLANDO A AGUILAR	USA
MICROCOSMOS S.R.O.	Slovakia	ANH MAI PHUONG LE	USA
ZENG HU CHEN	Hong Kong	JENNY HUA	USA
LE DUC PHU	Hong Kong	TORIE M BORRELLI	USA
YANG XIAO BO	Hong Kong	ALDRIN C VICENTE	USA
HONG XIAN QIANG	Hong Kong	TCHEFUNKY KITCHEN WATERS LLC	USA
WONG PAN KEUNG	Hong Kong	VALUTA INTERNATIONAL INC	USA
WEN XIU YAN	Hong Kong	VIORICA GYORGYJAKAB	Canada
WANG QING YAN	Hong Kong		
CHEN PEI YI	Hong Kong		



6A2

KRISTIE ORD	Australia
DANA CALINISAN	Canada
GARETT FRANCIS MARKETING	Canada
CURTIS R SHAW	Canada
KIM C NGO	Canada
GEORGE STIRBU	Rumania
KANGEN OOD	Bulgaria
LAU YIN KUEN	Hong Kong
CHIN KA MAN	Hong Kong
ASPIRING CONSULTING GROUP LTD/ CHENG DEXTER YING C	Hong Kong

ELNATH TORRES ERIDANY	Indonesia
ZENAIDA MIRANDA	Philippines
LEONARD AGUILAR	Philippines
WAN Q CHEN	USA
POWER TEAM GLOBAL INC	USA
CHRIS BADEN	USA
CHRISTINE A DEASY	USA
BIHN T HUYNH	USA
QB NAILS SUPPLY LLC	USA
VIRGINIA LANDRY LEE	USA

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KATELYN MCKENZIE	Canada
OANH THI VO	Canada
DANIEL TURCU	Rumania
YANG XIAO DONG	Hong Kong

HONOUR SAIL INVESTMENT LTD	Hong Kong
DOMINGA LORNIE ZORNOSA	Philippines
RICHELYN SHANE FLORES	Philippines
MELISSA D MALONE	USA

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6A COMPANY	Hong Kong
6A COMPANY LTD	Hong Kong
FLORES EUGENIO	Philippines
BRANDON L ODOM	USA

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GLOBAL AFFILIATE ZONE LP	USA
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GLENDA CALINISAN	Canada
LIAO CHUN JUAN	Hong Kong

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WHITE-CROSS WATER CORP	USA
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