

"We should help the less fortunate through our business."

Enagic Founder and CEO Hironari Ohshiro

The above excerpt is from the book *Quenching the Thirst for Global Success*, the Success Story of Hironari Ohshiro. Toshio M. (2015) It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic. A must-read for distributors, it is available at www.enagic.com/shop Also available in Chinese, Italian, French, Spanish and Japanese! Contact your local branch office for details.

Message from Mr. Ohshiro

An Altruistic Experience Benefits More People Than An Egotistical Experience

On April 23, Enagic hosted a recognition ceremony celebrating the rank-up of 6A11-7 Romi Verdera at Rosen Centre Hotel in Orlando, Florida. Romi is only the second Independent Distributor to reach -7 following Cynthia Briganti, who achieved an unprecedented 6A13-7 rank last year. 16 years ago, I had my first conversation with Romi at a Japanese restaurant in New York City. He had experience in other companies, and he's become an inspiration for Enagic.

Kangen Water® is great, though people in the United States didn't know that at first. When I launched Enagic USA 20 years ago, I led my first seminar in front of 15 people. Now about 600,000 households in the U.S. drink Kangen Water®. Approximately 85,000 households enjoy Kangen Water® in Southeastern states.

When Enagic USA started, people would ask, "If Kangen Water" is really special, why don't you sell it at Walmart, Best Buy, and all the biggest retailers?" We stuck to our original vision for direct sales, and thanks to our Independent Distributors, we've achieved great success together.

Although Kangen Water[®] is a business, people can approach it in different ways. Some people come in egotistical. For Japanese people, we have a term called rita, which is an altruistic experience. Giving. It's the egotistical experience versus the altruistic experience. Enagic was founded and built with compassion, the giving spirit.

Some of my classmates from Okinawa moved to the U.S. I often think of my dear friend, Mr. Toshio Maehara, who lives in California. He co-wrote my book, *Quenching the Thirst for Global Success*, the

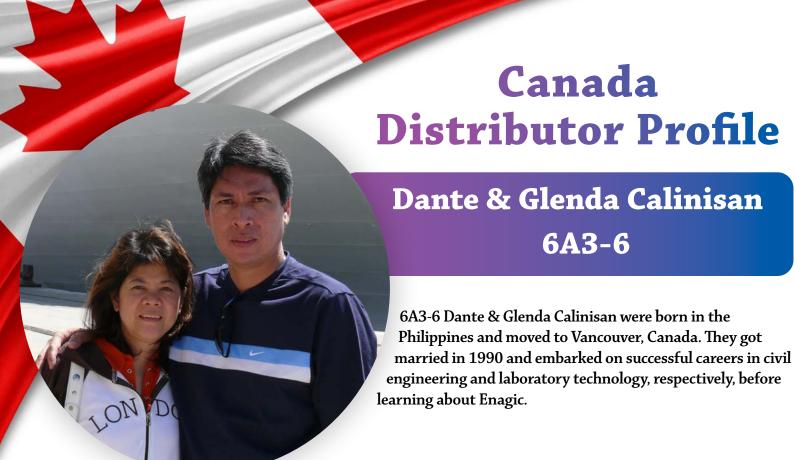
Success Story of Hironari Ohshiro. Throughout his life, he doesn't live in a big house. I visited his place, but he benefited the lives of so many other people. He had a 50-year career as a pastor. He built his community by giving and helping people. However, he didn't achieve financial health, but found mental health.

The key is an altruistic spirit. It's about helping people. It's not about your ego.

Remember to invest in compassion and drink Kangen Water®.

Hironari Ohshiro
Enagic Founder and CEO





In 2006, the couple discovered Enagic through 6A Dr. Luis Nideaan, who is married to Dante's youngest sister, and bought a DXll water ionizer without even seeing a demo. They later upgraded to a SD501 after becoming convinced about Kangen Water®'s benefits.

Dante and Glenda initially limited their involvement to personal Kangen Water®

consumption. "I was very content with my career during that time. I was working as a civil engineering coordinator at the biggest telecommunication company in Canada and I was a real estate investor as well," Dante says. "Glenda was a team leader at the Canadian Red Cross Society, so we were both very happy with our career when suddenly, Glenda was diagnosed with an ailment that led us to speak with my brother-



in-law about Glenda's conditions, who introduced Kangen Water® to us, and the rest is history."

They became
Independent
Distributors and
drew on extensive
professional
experience to succeed.
In addition to their
aforementioned
careers, before
Canada, Dante
also worked for
the Philippines
government as a
Deputy Zoning
administrator. The

couple also owned a

Enegic
2016 Global Convention
WELCOME 1
DREAM
BIG!

PHILIPPINE

GI

CANADA

DREAM
BIG!

SPAIN

building, design and construction company.

"My engineering background, combined with my construction expertise helped me in building my Kangen Water® business," Dante says. "It is also my stepping-stone to becoming greatly creative in everything I do."

"I worked in the management field at the largest telecommunication company in Canada which deals with many people from different walks of life," Dante says. "It helped me develop my communication skills which became my strength in talking with different people, especially prospective customers/clients."

Dante also credits his wife's valuable contributions. "Glenda's medical field experience helps us in understanding the Kangen Water® technology," he says. "This is a great advantage for us."

Dante and Glenda made their first sales to his mother and sister, followed by other siblings and dozens of unrelated Kangen Water® converts. This has truly become a family business. Dante and Glenda even brought daughters 6A2-2 Christine and 6A2 Dana on to their team as Independent Distributors.

"It was our passion to help our own families the way the product helped us," Dante says. "Every person that we shared the product with seemed to love the product themselves and tended to share the product with their families as well. It became viral and things happened so fast." Dante and Glenda were the first Independent Distributors to become 6A, 6A2, 6A2-2, 6A2-3, 6A2-4, 6A2-5, and 6A2-6 in Canada. "These wonderful things happened through our close work and team-up with our global teams," Dante says.

Dante and Glenda aren't done achieving as Independent Distributors and have a plan for future team success. "As a founder and mentor of Kangen Canada Team International (KCTI), our goal is to continuously prosper our team by helping them to rank up at Enagic by providing them with training, presentations, and strategies in sales," Dante says. "We always ensure that the teams are connected with the KCTI Core Team for continuous education and the latest updates at Enagic." Training and travel are two keys. "A combination of training online, then flying and meeting them personally to train and strategize them in each country where they are located made big achievements for the whole global KCTI," Dante says.

"We have always dreamed of making a difference in people's lives, and God brought our dreams to life," Dante says. "Enagic has provided us with the freedom to help many people and to spend more time with family, to work from home, and to travel whenever and wherever we desire to go."

Dante and Glenda certainly work hard, but Independent Distributor success has allowed them the freedom to explore other interests. Dante enjoys playing golf, basketball, bowling, and tennis. Glenda is fond of cooking and gardening. Together, they enjoy home design, watching movies, gardening, and traveling.

"My goal is to help make Enagic

known globally," Dante says. "We would like to extend our heartfelt appreciation to Mr. and Mrs. Ohshiro for this amazing Kangen Water® business that changed our life."



Thuan Ngo 6A2-3

Thuan Ngo spent his childhood in Vietnam and his teens in the Philippines. He now lives in Phoenix, Arizona, where he and wife, 6A2 Muoi T. Tran, have become successful entrepreneurs.



The couple learned about Enagic in October 2020 while visiting Florida. That's where they met their upline, 6A2 Tâm Le, who invited them to his apartment and performed a Kangen Water® demonstration. Thuan and Muoi were convinced by what they saw, bought a K8 water ionizer for their family, became Independent Distributors, and made their first sale within that month.

"We immediately recognized another avenue to help our community. The idea of also getting to pay it forward by helping others lined up with our life goals," Thuan says. "Coming from underprivileged upbringings, my wife and I both have experienced and witnessed the lack of quality of living in the various communities that we grew up in." He also appreciated the potential financial benefits from Enagic's patented 8-point compensation plan.

The couple previously owned several small businesses in the car wash, street sweeping, and travel industries, and Enagic marked an exciting new entrepreneurial opportunity for them.

"The skills we've gained from starting and managing our multiple businesses have trained us to be able to manage multiple projects in a structured and productive manner," Thuan says.





"Our goal is to support our team members to reach success and broaden our outreach to further help our community improve their health and wealth," Thuan says. To accomplish that mission, he and Muoi host training sessions at their home and through Facebook Messenger group chats and Zoom. Thuan also encourages them to participate in additional training sessions from top leaders.

When Thuan isn't working, he enjoys taking care of his koi fish, watching "Planet Earth" (the documentary series) and YouTube videos. Kangen Water® is the main focus, but he can still relax.





Enagic distributor and corporate leaders, including Hironari Ohshiro's grandson, Tatsuki Tagawa, celebrated the more than 4% penetration of Kangen Water® ionizers in Hawaii homes. Hawaii leads all U.S. states and is second only to Okinawa in terms of Enagic market expansion. 6A3-6 Dang Nguyen and Hawaii distributor 6A2-3 Thao McGill shared their informative and inspiring stories of success as Enagic Independent Distributors.





Saturday, April 16, 2022 Ala Moana Hotel, Honolulu, Hawaii





Mr. and Mrs. Hironari Ohshiro traveled from Okinawa, Japan to attend this event in honor of new 6A11-7 Romi Verdera. Romi's wife, Rosie, and his family were there to enjoy his accomplishment along with his upline, 6A9-6 Jayvee Pacifico, and downline, 6A13-7 Cynthia Briganti. Earlier in the event, Florida leader 6A6-3 Brian Welch gave an inspiring presentation about the power of Enagic and Kangen Water[®].



Saturday, April 23, 2022 Rosen Centre Hotel, Orlando, Florida







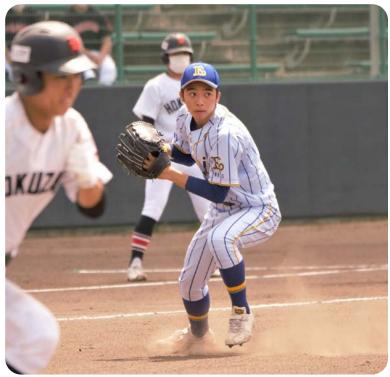


The newly opened Enagic Sports High School in Nago-city, Okinawa, recently announced their first baseball team. Yoshimune Kamiya is coaching 16 first-year students, who appeared at a ceremony to discuss the team. Enagic is investing in the team's success, building an indoor practice field and stadium in the future. As a student named Kenshiro Makishi said in an article for QAB News, a Japanese language publication based in Okinawa, "The baseball club is grateful to be able to concentrate on their favorite baseball here in Sedake, and while working hard, we will do our utmost to participate in Koshien and create a new tradition." Koshien is the summer high school baseball league in Japan, and Enagic is confident in their prospects.













Mr. Ohshiro Walks Through 6A2-3 Square at E8PA Headquarters





Enagic Founder and CEO Mr. Hironari Ohshiro and corporate executives inspect each 6A2-3 tree while thinking about all of the important memories and milestones in Enagic history. Mr. Ohshiro makes sure that trees are well cared for as he waits for the day when everyone can visit E8PA Headquarters in Okinawa again!



Congratulations to each of you for your outstanding achievement! April 2022 New 6A and Above Title Achievers

r		
U	7	

<i>U</i> /1	
JDM SMART MARKETING	Australia
DANICA N STEWART	Australia
YAELA RABER	Australia
JOAN M KOLLMANN	Australia
T&D WA PTY LTD	Australia
OWENS OFFICE SOLUTIONS INC	Canada
CHINABRIDGE MEDIA INC.	Canada
QIFENG DING	Canada
- <u>`</u>	
HHL ECO ENTERPRISES LTD.	Canada
WATER0228	Canada
SHR ENTERPRISES LTD.	Canada
WATER9891 HOLDINGS LTD.	Canada
HUA YIN	Canada
HONG XIA LI	Canada
PATRICK & LAN ANH O'GRADY CORPORATION	ON Canada
ERIKA F DUNCOMBE	Canada
MICHAEL J FENNING	Canada
ADONIS OLIVA TRIANA	
	Canada
JOSEPH B JIMENEZ	Canada
RAVINDER KAUR	Canada
NAVNOOR ENTERPRISES LTD.	Canada
ERIC KANAMUGIRE	Canada
FRANCO PANGANIBAN	Canada
MOO TECHPRENEUR INC	Canada
BOLTEM CONSULTING INC. #2	Canada
YOUR PEAK PERFORMANCE #3	Canada
1349239 B.C. LTD.	Canada
MIRKO ALONZO #3	Europe
ENEDELEME CANTABRIA S.L. #2	Europe
MARIA CARMEN FERNANDEZ VARELA	Europe
LUCY BESSEM BESONG	Europe
ANDREW NEWITT	Europe
NICOLA TOMBS	Europe
MONICA DEIANA	Europe
CHOUBEILA DUCHEZEAU	Europe
SC LIFEWATER MANAGEMENT SLR	Europe
DUMI FINANCIAL SRL	Europe
AMO ZECE FIX SRL	
	Europe
CONSTANTIN POPA	Europe
DISTRIBUTOR KANGEN SRL	Europe
KANGEN WATER DIN SUNDHED #3	Europe
TRAN HOLDING B.V.	Europe
LI CAI LI	Hong Kong
AQUA TREATMENT INC	India
SAJEEV KUMAR KP	India
SAJITHRA KP	India
SANJAY POONJA	India
S]MADHU BALA SHARMA	India
SHIVAKUMAR SWAMY	India
JAPA RANADHEER REDDY	India
GUDDELI MALATHI	India
GAMPALA ASHOK KUMAR	India
GUDIKANDULA MALLESH	India
GURRAPU SRINIVAS	India
DHANAP J REDDY	India
BHUKYA KRISHNA	India
RAMISETTI SRINIVAS RAO	India
RAMSUKH JETHU SAROJ	
	India
DIBYALOCHAN SAHU	India
VARSHA VITTHAL DORKAR	India
DANESH DEEPAK BHAMBHANI	India
SANJAY KUMAR KANAWJIA	India
TARAKANTA SAHU	India
ARJUN SETHI	India
GONDALIYA YOGESHBHAI PUNABHAI	India
NIRMUL ENTERPRISE	India
NIRAV RAMCHANDRA PATEL	India
BABU LAL MEENA	India

INDRA BHARAT SUWASIYA	India
HETALBEN HEMANSHUKUMAR MISTRY	India
GEETABEN GANPATBHAI MODI	India
AMISHABEN KETANBHAI PATEL	India
RAJANIBHAI BHOLABHAI JOGANI	India
DHAVAL NAVNEETLAL RANGOONWALA	India
HARDIK MAHESHBHAI DADHANIYA	India
VAJUBHAI HARIBHAI SAVALIYA	India
吉田 聖実 後藤 和代	Japan Japan
ISHIGURO ANALYN SANTOS	Japan
LEONG WAI HENG	Malaysia
KOH YIN HONG	Malaysia
HENG SAI HEANG	Malaysia
MONICA MARGARITA MUGUERZA GONZALEZ #4	Mexico
HARRY YAP	Philippines
KRISTIANE MARQUEZ NIETO	Philippines
PAUL PATRICK SANTOS MANANGAN	Philippines
JERI MAE ANIT LAXAMANA #3	Philippines
HUANG JOY LING YUAN	Singapore
TUANG KENG SAM	Singapore
EANG RODA	Thailand
LAY PUNLEOUDOM #1	Thailand
HO NGUYEN TRINH #1 TRINH HUE NGAN #2	Thailand Thailand
TRINH HUE NGAN	Thailand
TRINH HUE HUONG	Thailand
THUY CHAU HUNG	Thailand
VO BICH NGAN	Thailand
VUONG TRUONG AI TRAN	Thailand
DANA MAR ANGELI ENTERA	USA
BELLAMARIE ENTERPRISES LLC	USA
DIEN XUAN NGUYEN	USA
NHU DOAN	USA
NHU DOAN	USA
CHLOE JOY KING #B	USA
EVANAK LEGACY INC	USA
CORRINE F BATE	USA
GRACE M MIN JEAN SANTOS FLORENTINO	USA USA
THIRSTY FOR HEALTH LLC	USA
BRAUN MARKETING LLC #3	USA
RYAN J MILLERMAN (B)	USA
PERRY FRANK WESTMAN	USA
TAWNY LYNN HALE	USA
REMEDY WELLNESS INC.	USA
DAVID P JENKINS	USA
MARK MANESS	USA
ROGER WILLIAMS	USA
DONNA PARMAR	USA
CARLA DAOUD	USA
PERSISTENTLY BREEZY LLC	USA
PIANKHI H INGRAM	USA
THB WATER LLC #1	USA
LY DUY NGUYEN THOA BICH THI TRAN	USA USA
TIEN DUC NGUYEN	USA
TIEN DUC NGUYEN	USA
XTN WATER LLC	USA
XTN WATER LLC	USA
ANNA T. NGUYEN	USA
JADE NGUYEN	USA
LDB WATER TEAM LLC	USA
HANH NGUYEN	USA
MLN MANAGEMENT LLC	USA
PHUC NGUYEN	USA
ELVIS PHI KHANH PHAN	USA
(HDISTINIA DHANI	I IL A

CHRISTINA PHAN

MICHAEL PHAN	USA
KRISTEN PHAN	USA
GOC]CHRISTINE MARIE LY #3	USA
ELAINE LY	USA
ELAINE LY #3	USA
THEODORE Q NGHIEM	USA
THEODORE Q NGHIEM	USA
D&K FUNDING LLC	USA
D&K FUNDING LLC	USA
MAI HONG PHAN	USA
MY HUYNH LLC	USA

PHAT VAN NGUYEN	USA
VIEN VAN BUI	USA
MINH Q LU #7	USA
NHUNG THI HONG NGYEN	USA
QUYNH NGOC GIAO	USA
LONG VAN NGUYEN #2	USA
SUSAN SUONG NGUYEN	USA
NANCY TRUONG #2	USA
DIANNA A MARCOS	USA
HUONG NGUYEN	USA
	-

6A2	
VITAL GROUP LTD	Australia
SAMUEL TURMINE	Australia
QIFENG DING	Canada
CHRISTAL A FENNING	Canada
YOUR PEAK PERFORMANCE	Canada
MOO TECHPRENEUR INC.	Canada
PATRICK & LAN ANH O'GRADY CORPORATION	Canada
SC LIFEWATER MANAGEMENT SRL	Europe
DUMI FINANCIAL SRL	Europe
AMO ZECE FIX SRL	Europe
ASHUTOSH MEHROTRA	India
PUSHPARAJ N	India
GUDDELI CHALAMA REDDY	India
VITTHAL TUKARAM DORKAR	India
KANDI ANIL KUMAR	India
DIPTI RANJAN MOHANTY	India
THOTAKURA KRISHNA	India
HIYA SALES CORPORATION	India

JAYABEN KANJIBHAI VEKARIYA	India
MARIA GERTRUDES N KOBAYASHI	Japan
MONICA MARGARITA MUGUERZA GONZALEZ	Mexico
CHHOENG SOVUTHY	Thailand
VO BICH NGAN	Thailand
MINH Q LU	USA
TRAN WATER LLC	USA
NHU DOAN (A)	USA
EVANAK LEGACY INC	USA
H2OLOGY LLC	USA
GRACE M MIN	USA
TAMARA NICOLE SALINAS	USA
JJ HEALTHY WATER LLC	USA
ANNA T. NGUYEN	USA
LINH PHAN	USA
TUYET PHAN	USA
ANGEL HONG INVESTMENTS LLC	USA

O A Z-Z	
MARIBEL MAYES	Canada
PATRICK & LAN ANH O'GRADY CORPORATION	Canada
LM TRAIESTE LIBER SRL	Europe
SANTOSH KUMAR TIWARI	India
RAJESHKUMAR KANJIBHAI VEKARIYA	India
ELENA MUZQUIZ CANTU	Mexico

CHOU NORY	Thailand
TC WELLNESS WATER LLC	USA
JJ HEALTHY WATER LLC	USA
HT WATER FOR LIFE LLC	USA

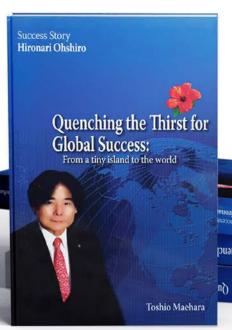
6A2-3	
TRANG THI THANH MAI	Canada
ENERGY PROLIFE SAN SRL	Europe
RAJESHKUMAR KANJIBHAI VEKARIYA	India
NEW HORIZONS WEALTH SDN. BHD.	Malaysia

JOSE LEOPOLDO FRIAS GONZALEZ	Mexico
ERIC & QUYNH WATER LLC #3	USA
TC WELLNESS WATER LLC	USA

6A2-4	
MICHAEL DREHER	Canada
UNIVERSAL WATER SRL	Europe
ERIC & QUYNH WATER LLC #3	USA

6A2-5	
LIFELINE WATER LLC	USA

6A2-6	
PURPOSE DRIVEN LIFE INC	USA



Stories of Success



The Story Behind Mr. Ohshiro's **Decision to Sell Direct**

"Ohshiro decided to once again adopt a door-to-door sales approach; it was an approach he knew well, after all. This method meant that products were sold direct from the manufacturer to the consumer, allowing him to frogleap over the margins taken by middle men and the complicated two-fold, threefold distribution infrastructure that had taken hold of most industries in Japan...All he had to do was add his margin to the profit taken by the sales agent and he would have an exciting product with a decent margin."



Above is an excerpt from the book Quenching the Thirst for Global Success, the Success Story of Hironari Ohshiro. Toshio M. (2015) It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic. A must-read for distributors, it is available at



www.enagic.com/shop

Also available in Chinese, Italian, French, Spanish and Japanese! Contact your local branch office for details.