



ENAGIC GLOBAL E-FRIENDS

Vol
218
Jan
2019



*Getting laser focused
to make 2019
Enagic's greatest year ever!*



*Distributor Profile: 6A Chou Meansery - Cambodia
Thailand branch*

“We are united by a common cause to change lives and to powerfully and purposefully impact OUR global society.”

Message from Mr. Ohshiro

2019 is the amazing year of the Boar in Japanese cyclical beliefs. The boar is steadfast, it knows where to focus and, well, it's powerful!

As well, this Year of the Boar hints at crafting new beginnings, asserting new missions and developing new perspectives. In other words, it's about getting EXCITED about the possibilities of YOUR life!

Just imagine....

Who could you become?

What could you achieve?

Where could you travel?

Who could you meet?

But to make these things a reality, you're going to need to supercharge and empower your excitement factor to the point that people can literally FEEL the energy coming out of you! Don't be shy! Let the world know! Proclaim YOUR dreams!

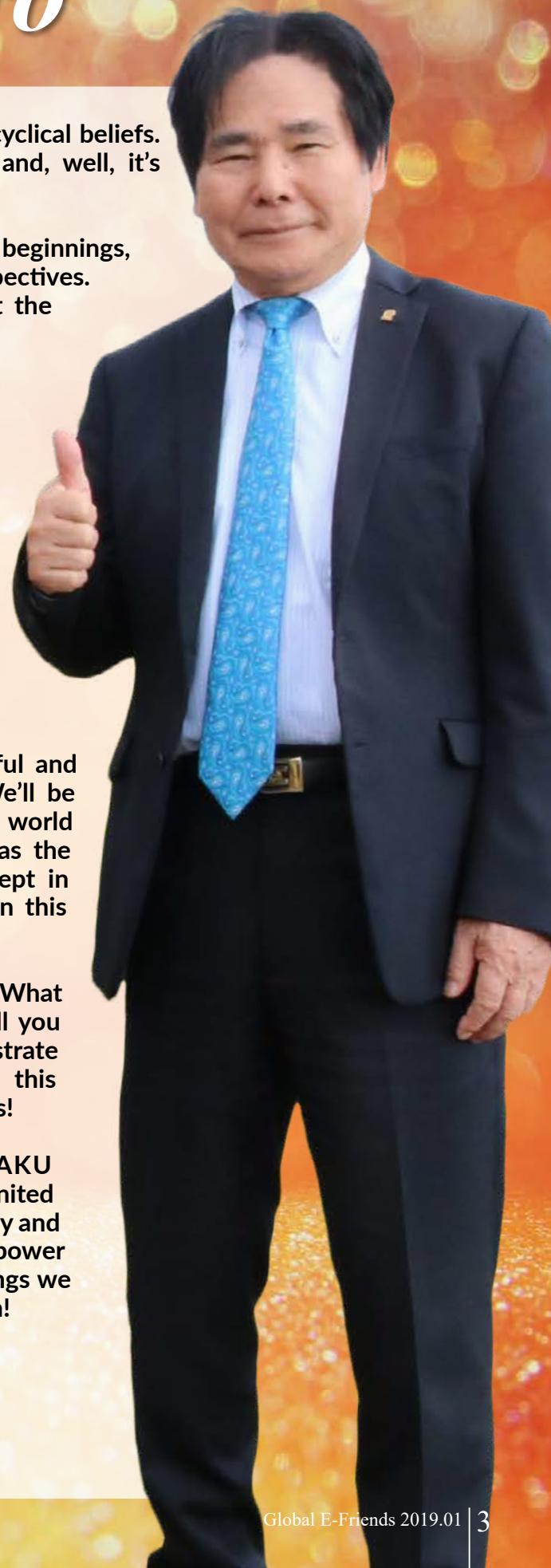
I'm confident that 2019 will usher in this powerful and spunky Boar to focus us all toward greatness. We'll be driven by a NEW EXCITEMENT that will take the world stage and proclaim the Triple Health philosophy as the most revolutionary and positively impactful concept in centuries. So let me ask you, what's YOUR role in this revolution going to be; bystander or revolutionary?

What NEW vision and excitement will you bring? What NEW commitment to our True Health Mission will you embody? What NEW positivity will you demonstrate to others? Clutch hold of this NEW energy, this EXCITEMENT, this rapture to positively change lives!

I'm supremely excited (I'm full of WAKU-WAKU "excitement") to be on this mission with you. We are united by a common cause to change lives and to powerfully and purposefully impact OUR global society. With OUR power we will ignite this change. Can you imagine the things we can accomplish by banding together? I certainly can!

**Our Excitement is our Energy!
Our Purpose is our Passion!**

Hironari Ohshiro



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Happy New Year 2019!



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2019 Goals

Excite YOUR life with Enagic in 2019!

Let's strive together for global social well-being through E8PA.
Realize True Health Through Kangen Water® and Kangen UkonΣ.

The Foundations of Enagic

Mission: Realization of True Health

Physical Health
Financial Health
Mental / Metaphysical Health

Understanding “Kangen”

The word “Kangen” applies to more than just water. It is an important part of a bigger Enagic philosophy. It is the idea of stripping away the things which keep us from arriving at our “destined” state of harmony and balance. Enagic offers five different kinds of Kangen:

Bodily Constitution = Good Health
Fair & High Income = Good Earnings
Quick Return = Rapid Financial Reward
Appreciation / Compassion = Care of Self and Others
Societal Support = Care of the Community

Face-To-Face: Human Based Marketing

“True Health” is the lifestyle we should seek in the 21st Century. A business program which allows infinite diversity and flexibility. Overcoming various barriers and boundaries, it is a human-centered technology nurtured by close communication between people. Experience and discover your own style of Enagic business. Then the “Circle of Compassion” will ripple throughout the globe, now and forever.

**REALIZING TRUE
PHYSICAL HEALTH**



**REALIZING TRUE
FINANCIAL HEALTH**



TRUE  HEALTH

**REALIZING TRUE
MENTAL HEALTH**



Design by: EnagicWebSystem.com

Distributor Profile

6A Chou Meanserey

Cambodia
Thailand branch

Putting into Practice

Like many people presented with something which seems too good to be true, Dr. Chou Meanserey was skeptical when he was introduced to Kangen Water. "My brother actually purchased a machine in 2013, whereas, I didn't get mine until two years later. At the time I just

hadn't truly seen what the water and Enagic business could do to transform someone's life." Over the next two years, he paid close attention to his older brother and his family members who were trying the water. After they had become properly hydrated, theirs lives had improved dramatically. Both his older brother and mother had been experiencing higher energy levels and better sleep amongst other benefits. Throughout April of 2015, he began researching the water himself more intently, and he couldn't argue with the results. He had finally seen the amazing things this water and business could do.

During an unrelated business trip to the US only a month later, he was invited to attend a global Enagic convention in the area. He agreed, and after the amazing stories and trainings he was able to see, he had made the decision to move forward and purchase an SD501. He made his way back home afterwards and immediately installed machines into his dental practice. "I'm a dentist by trade, so as I learned of the various uses for Kangen Water, I saw so many needs this machine could meet. We use water quite often in dentistry, so it only made sense that the best water could improve your practice exponentially." As a dentist, he had many patients who would visit him

at his practice; which was the perfect time and place to share Kangen Water and the concept of True Health.



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Dr. Meanserey began sharing the water with patients and anybody he talked to. They not only began feeling better once properly hydrated, but also showed interest in the machines themselves. As his patients and prospects were educated and hydrated, they began purchasing machines under his Enagic business. In December of 2017, he achieved the rank of 6A. "I took a steady approach, and it paid off. After fully educating myself on everything Enagic, I was able to ensure that my patients, and those who were sampling the water, fully understood the benefits of proper hydration and the opportunity available through the Enagic business. With everyone on the same page, prospects knew what they were getting into and were excited at the chance." Since then, he's continued working hard. He attributes his success to his passion,

giving compassion, and building all of his relationships on truth.

Some of his happiest times are seeing people drinking Kangen Water. It works as a reminder that he's helping people realize a life of True Health. Of course, that also refers to financial well-being. Not only were his distributors happy to receive envelopes with a little blue "E" in the left hand corner but he, too, remembers those times fondly. He's determined to keep those wonderful times coming as he shoots for 6A2-2 in this year and can't wait for what the future holds. "Life is full of opportunities, and you should always be looking out for them. I've seen firsthand the wonders of Kangen Water and Enagic and I hope one day the whole world will too!"





Get your E8PA Card!

Price & Commission

*Pass-up rule applies

| BLACK | PLATINUM | GOLD | SILVER | BRONZE | CRYSTAL |
|--|--|--|---|---|---|
| | | | | | |
| Annual US\$8,000 | Annual US\$6,000 | Annual US\$4,000 | Annual US\$2,000 | Annual US\$1,000 | Annual US\$500 |
| *Commission US\$240 per point | *Commission US\$180 per point | *Commission US\$120 per point | *Commission US\$60 per point | *Commission US\$30 per point | *Commission US\$15 per point |
| Enagic guesthouse 100% OFF | Enagic guesthouse 80% OFF | Enagic guesthouse 60% OFF | Enagic guesthouse 40% OFF | Enagic guesthouse 20% OFF | Enagic guesthouse 10% OFF |

E8PA Cards count as one(1) unit sale. (cannot be used as the direct sale to rank up to 2A -6A)

✓ Earn E-points

from your own membership, plus, when your downline joins, and from 8-point sales.
(ex. KW device, Ukon)

E-Point Chart

1,000 E-points = USD 1.00

| Card Type | Product | Purchase Price | E-Points Earned per Unit Sold | | | | | | | |
|-----------------|---------------|----------------|-------------------------------|--------|-----------|------------|------------|------------|------------|------------|
| | | | You earn | w/I 8P | 6A2 Group | 6A22 Group | 6A23 Group | 6A24 Group | 6A25 Group | 6A26 Group |
| Super 501 | Black Card | US\$8,000 | 20,000 | 4,000 | 800 | 400 | 200 | 100 | 50 | 25 |
| Kangen8 | Platinum Card | US\$6,000 | 15,000 | 3,000 | 600 | 300 | 150 | 75 | 37 | 18 |
| SDPT5L | Gold Card | US\$4,000 | 10,000 | 2,000 | 400 | 200 | 100 | 50 | 25 | 12 |
| SD501 | Silver Card | US\$2,000 | 5,000 | 1,000 | 200 | 100 | 50 | 25 | 12 | 6 |
| JRII | Bronze Card | US\$1,000 | 2,500 | 500 | 100 | 50 | 25 | 12 | 6 | 3 |
| Anespa DX | Crystal Card | US\$500 | 1,250 | 250 | 50 | 25 | 12 | 6 | 3 | 1 |
| LR | | | - | 600 | 120 | 60 | 30 | 15 | 7 | 3 |
| Ukon Sigma | | | - | 500 | 100 | 50 | 25 | 12 | 6 | 3 |
| Ukon DD | | | - | 420 | 90 | 45 | 22 | 11 | 5 | 2 |
| Super501 Member | | US\$5,250 | - | 400 | 80 | 40 | 20 | 10 | 5 | 2 |
| AnespaDX Member | | US\$2,300 | - | 240 | 50 | 25 | 12 | 6 | 3 | 1 |
| UkonDD | | US\$680 | - | 200 | 40 | 20 | 10 | 5 | 2 | 1 |

Membership loyalty discount

✓ Use E-points

for travel expenses, including family members and/or your downline team when going to Enagic events.



✓ Discounted participation fee

for Global Meetings and official Seminars
 BLACK FREE , PLATINUM 80% Off, GOLD 60% Off,
 SILVER 40% Off, BRONZE 20% Off, CRYSTAL 10% Off



✓ E8PA Email Service

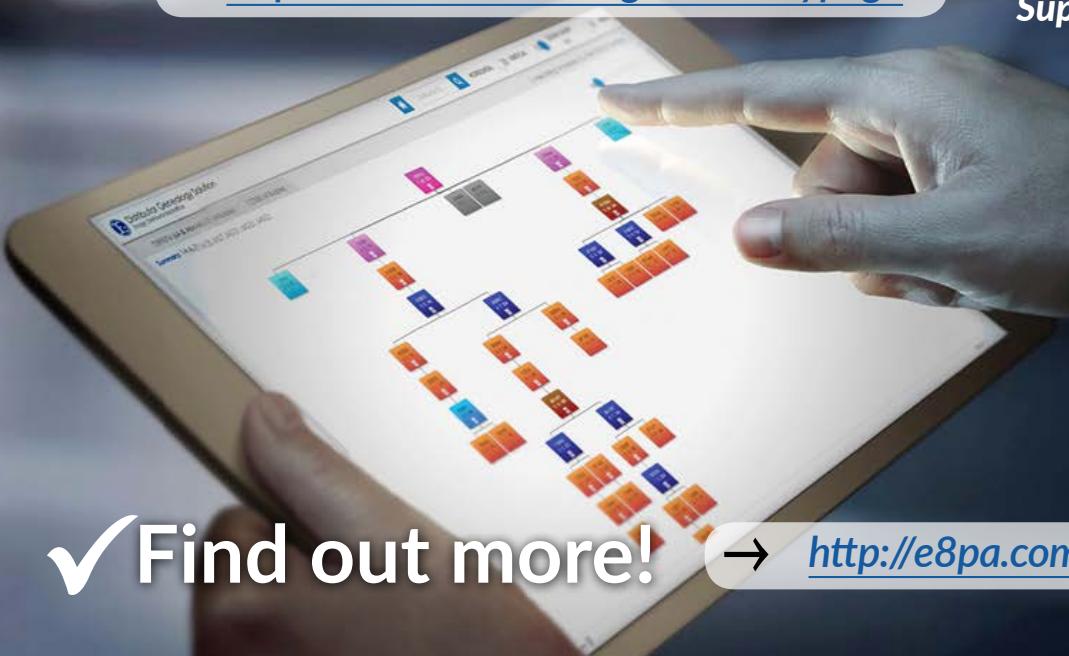
Receive notifications when you have expected commission!

✓ Online Genealogy

A powerful information tool to get a perspective on how to further expand your organization and to best BUILD & INCREASE your Enagic Family.
 Get a FULL GRASP of how your group is growing!

→ <https://information.enagic.com/mypage>

Scan to access the Distributor Support Portal!



✓ Find out more!

→ <http://e8pa.com>



Enagic 8 Prosperity Association

NEW CARD

E8PA Crystal US\$500

Commission: US\$15 / 1P x 8P
(pass-up rule applies)

Eligibility 1A~5A distributor

"Tokurei" status distributors are also eligible.

Term : Valid for one(1) year from the date of registration



When promoted to 6A, you will automatically upgrade to E8PA Bronze with no extra fee. (valid until initial expiration date)

Benefits:

- 50% OFF of regular rate to utilize Enagic affiliated facilities (golf courses, bowling center, and hot spring spa)
- 10% OFF to rent or stay at an Enagic guest house in Okinawa, Japan or Torrance, CA, USA
- 10% OFF discounted participation fee for Global Meetings and official Seminars
- Earn E-points from your own membership, plus, when your downline joins, and from 8-point sales. (ex. KW device, Ukon)
- Use E-points for travel expenses, including family members and/or your downline team when going to Enagic events.
- E8PA member loyalty discount on Anespa DX, Super-501 and Ukon DD
- Genealogy(Bubble Tree) - Online access to view your group organization.
- Commission E-mail service - Receive notifications when you have expected commission!
- Counts as one(1) unit sale. (cannot be used as the direct sale to rank up to 2A ~ 6A)
- Receive 100,000 special bonus E-Points (worth US\$100) by renewing your membership before it expires.
- E8PA membership may be upgraded by redeeming earned E-points during membership term. (commission will not change)

Promotion campaign

Register within January and receive 100,000 bonus E-Points (worth US\$100) !!

First-time registrations for other ranks can also earn bonus points during this campaign (JAN 2019) *single payments only

Special Bonus E-Points

1,000 E-Points=USD1.00

| | |
|---------------|------------|
| Black Card | 1,600,000P |
| Platinum Card | 1,200,000P |
| Gold Card | 800,000P |
| Silver Card* | 400,000P |
| Bronze Card* | 200,000P |

(*Bonus points only applicable for single payment)

Important :

- E8PA Crystal Card registrations count as 0.5 unit sales for Enagic distributor incentives.
- Distributors with multiple distributorships are limited to placement of this card only beneath their main account.
ex.) If you have a 5A Ukon DD account and your main account is 6A, you are limited to the purchase of a Bronze or higher E8PA card.

<http://www.e8pa.com>



Business Seminar with Mr. Arima

The Enagic independent distributor business opportunity has been life changing for hundreds of thousands of people from all around the world, and as we enter into 2019 Enagic is poised to continue to make a positive impact on even more people around the globe. This effort is being helped by the Enagic Senior Director of Global Sales & Strategic Sales Development, Yuichi Arima, as he travels to different Enagic offices to explain two very interesting aspects of this unique business: Why Enagic and why an independent business using human-based marketing?

Mr. Arima brings with him diverse direct sales and network marketing industry experience, having himself been an independent distributor for Amway, as well as corporate staff for companies such as NewWays and MonaVie, and now for Enagic. He has also served as a consultant to companies within the industry. His experience and knowledge have given him insight to the fundamental workings of the industry and he is now sharing that knowledge with distributors around the world.



The direct sales and network marketing industry is often misunderstood, simply because it is different from a "traditional" job, but for tens of millions of people, the industry provides anything from a little extra spending money each month, to massive earnings allowing them to live a life without financial worries and with the most valuable asset, freedom of their time. The seminars conducted by Mr. Arima focus on the many reasons why a person should consider becoming an Enagic independent distributor, including the impressive history of the company, Mr. Ohshiro's personal journey and his concept of "True Health", the perfect market timing and the ever increasing need, as well as the quality, dependability and effectiveness of the Enagic products. He also discusses the incredible potential of the direct sales industry and the power of human-based marketing, built on a foundation of caring and compassion.

His seminars are already drawing praise from the attendees, as they discover many new reasons to give the Enagic business serious consideration. During the month of January, Mr. Arima is traveling the world and visiting Enagic global offices where he is conducting his informative and motivational seminar. Distributors are encouraged to attend his training when he comes to your local area in order to gain valuable insight and perspective into the incredible Enagic independent business opportunity. Scheduled seminar dates and locations are available on the Enagic website, www.enagic.com.

WHY MLM?
WHY ENAGIC?

Business Seminar in San Diego with Yuichi Arima
Effectively change your life by utilizing MLM and Enagic!

Thursday
February 28TH
6:30 PM - 8:30 PM

Enagic E8PA
Eastlake Golf Country Club
2375 Clubhouse Dr.
Chula Vista, Ca 91915

Presenter:

Yuichi Arima
Sr. Director, Global Sales & Strategic Sales Development



Hong Kong 13th Anniversary



The Enagic Hong Kong office recently celebrated their 13th anniversary of operations. The number 13 carries many significant meanings. For many ancient cultures, it was the number their calendars were based on as it was considered a number of great importance and prosperity. In other beliefs, the number thirteen is very positive, offering the possibility of good luck or seizing a new opportunity; and that is exactly what Enagic Hong Kong is celebrating, thirteen years of success and growth!

On November 24th, over 1,200 excited attendees gathered at the JW Marriot in Shenzhen, China to commemorate the momentous occasion. Distributors from around the globe made the trip to China to experience the festivities and grandeur of this great event. During registration, event goers were treated to photo opportunities, as well as clips from past trainings and seminars to show the extraordinary and awe-inspiring history of Enagic Hong Kong. In addition, attendees received not only a custom Kangen water bottle, but also a Kangen teddy bear as well!

As the opening ceremony began, the hosts, Hong Kong distributors Kenny and Jackie, announced each country and location of the distributors in attendance. What proceeded was a magical moment where each country proudly waved their flags in procession as their countries were called. After the procession, the crowd stood tall as the Chinese national anthem was sung proudly to bring a renewed sense of togetherness to



the packed venue! After such a powerful moment, E8PA and Global Sales Manager, Mr. Kitagishi, made his opening speech. "It amazes me how much we've accomplished in thirteen years. I look out over this crowd and I see not only great distributors, but great friends. It has been our ability to work as a team that has brought us such prosperity!"



Next up was Hong Kong's top leader, Ms. Winnie Lo as she led a toast and congratulated each new title achiever as they were welcomed on stage. The Enagic

family truly banded together and enjoyed themselves as they were treated to various performances, Lucky Lottery draws, and were able to share in the joy as Enagic Distributors shared their Success Stories. It was a magnanimous event that left many speechless. There was laughter, tears of joy and a sense of camaraderie not found very often in traditional business.



Achivers shared of their Enagic Success Stories



HUANG WAN JUN
(6A2)



LI BI XUAN
(6A2)



KAN OI HA
(6A2-2)



CHEUNG KA HANG
(6A2-2)



YANG XIAO DONG
(6A2-3)



CHENG SHUK FONG
(6A2-3)

To end the festivities, the top leaders and their groups gathered together to sing a song called 朋友, a Chinese song that is appropriately named, "Friends." Attendees were treated to spectacle after spectacle, and it became clear to all in attendance that this thirteen-year anniversary was more than just a landmark of success; it was a display of the amazing things people can accomplish when they develop a mutual trust and friendship.



Branch News

Hong Kong Ride For Love



December is a special month for the world. Many different holidays are celebrated during the last month of the year and as the season seems to remind people to think of others, it is a time which marks a shift in thought, promoting good will, giving and caring. However, for some people, these months can bring hardships that aren't so easily tackled alone.

It was with this thought in mind that the Enagic "Ride for Love" charity event was organized. But the goal was not just to help a person or two; it was to help an important group of people so they would be able to enjoy the holidays.

Ride for Love is a charity event dedicated to helping some of the strongest and most caring people in the world, single mothers. With over 55,000 single mothers on record in Hong Kong as of 2016; Enagic Hong Kong saw a need and was determined to do everything they could to help! So, on December 9th, at the Hong Kong Science Park, the Enagic Hong Kong Branch and some local entertainers, including dancers, singers, variety acts, and more, worked together to raise money for this noble cause. A seven-and-a-half-mile bike course was set up and lined with 20 various boutiques, shops, activity centers and entertainment venues for folks to enjoy as they biked along the route.

One such station was a Kangen Water bar set up by Enagic Hong Kong top leader Ms. Winnie Lo. Her Chinese Herbal drinks made with crisp and clean Kangen Water helped keep those in attendance hydrated and energized for their

entire journey. Another group called the "Little Forest Work Shop" invited event goers-in to create their own terrariums to keep and display for an entry fee, which was donated entirely to the charity.

Prominent local entertainer, Mr. Lin, had nothing but praise and appreciation for the Enagic Hong Kong branch volunteers. "You know, as entertainers, we help draw the crowd, but it's the hard work and dedication of the volunteers that keep this charity going strong. I am proud and in awe of the love and care that has gone into this truly magical event!"

Enagic does its best to promote community, unity and True Health for the world, and the "Ride for Love" charity event is just one more step towards Enagic's goal of community support, global unification and True Health for all!





Branch News

CA USA

6A Meeting & Distributor Holiday Party

One of the most inviting and appealing aspects of the Enagic independent business is the numerous gatherings and celebrations enjoyed by the distributors. As 2018 was drawing to a close, some of the staff of the Enagic USA (Torrance, California) office and local distributors converged for the final celebration of the year, the Enagic Distributor Holiday Party and 6A Meeting.

Held in the top floor penthouse banquet room of the beautiful Hilton DoubleTree Hotel in Torrance, California, this spectacular event was attended by about one hundred and seventy distributors and their families. The festive occasion started with a traditional 6A Meeting, hosted by Enagic's Sarah Bix, where distributors who had recently achieved the rank of 6A or above were recognized and received their achievement incentive, just in time for last minute holiday shopping! Enagic USA President, Mr. Higa, welcomed and addressed the crowd, congratulating the distributors for their achievements during 2018 and wishing them continued success in 2019.

After the 6A Meeting, the attendees cut loose and enjoyed the rest of the night with entertainment, gifts, messages of good will and hope from some of the highest ranked distributors in the United States, entertainment and, of course, food and all the delicious Kangen Water they could drink.

While everyone was enjoying their scrumptious three course dinner, which included a refreshing mixed greens salad, gourmet entrée and an absolutely decadent dessert, some of the top leaders, like Eli & Jillina Dafesh and Daniel Dimacale, took to the stage to share their holiday well wishes and their advice for continued success in the New Year.

This was followed by entertainment performed by distributors, and, in a rare holiday treat, a song by Enagic USA's very own, Outbound Department Manager, Mr. Yasuhiro Oda, 6A2-5 distributor leader, Kyoko Nakamura, 6A2-4 Mareyah Datan and her son, Gemar Datan, wowed the audience with their amazing singing voices.

The night ended with an exciting raffle and with the same excitements, we look forward to another record-breaking year, which will lead to our next holiday party at the end of 2019!



Branch News

Indonesia

Keep Moving Forward!

Located in the Pacific Ring of Fire, a region with a high degree of tectonic activity, Indonesia has to cope with the constant risk of volcanic eruptions, earthquakes, floods and tsunamis. On several occasions during the past 20 years, Indonesia has made global headlines due to devastating natural disasters which resulted in the deaths of hundreds of thousands of both human and animal lives. It's also had a destructive effect on the land, including infrastructure, resulted in great financial and emotional costs to citizens. However, as the old saying goes, there is a silver lining to every cloud. In this unit, we will learn about the effects of natural disasters on the environment and the economy.

silver lining to every cloud and, in this case, the silver lining is a dedicated group of Enagic distributors.

Andhyka Sedyawan, a top Enagic leader in Indonesia, has been working tirelessly with his group of dedicated volunteers to help alleviate as much stress, pressure and hardship as they can for those effected by these cataclysmic events. He and his team have personally responded to many disasters this year, including, the Lombok earthquake this past August, the Sulawesi earthquake, and the Sep and Sunda Strait tsunamis. Each time, they brought bountiful donations of clothing, various food items, and, of course, delicious and hydrating Kangen Water.

Mr. Sedyawan understands that these disasters will keep happening, and that's why it's so important to start helping now! "Terus bergerak...bergerak terus!" Which translates to, "Keep moving forward". It's been this mantra, this way of thinking which has kept me and many others going. I realized that with the success I've had and the resources I have available that I could truly make a difference in this world for the better. I've always tried to be the best person

I can be for myself and my family, but now I have the ability and desire to be that person for everyone I see. Not only can I bring these people delicious Kangen Water, but I can help them stand proudly once again and reclaim that drive to keep moving forward towards True Health!"

Andhyka Sedyawan and his entire team have truly shown what it means to be caring and responsible people, with a focus on community and unity. Their determination to help those in need is not only admirable, but the purest form of True Health one can achieve. With no end in sight for his volunteer work, Sedyawan and his team hope their efforts will be a stepping stone for many others to pursue and attain True Health in 2019! Mr. Ohshiro and the entire Enagic global staff commend Andhyka and his team for their selfless actions and tireless dedication to their community. It is great to make a good living, but even greater to make a real difference!





KAT CARES

"To realize the noble ideals of Enagic, and also deliver a message from Mr. Oshiro to become a person who can help many people, we from KAT (Community of Amazing Truehealth) have a program called KAT Cares.

As we know, in Indonesia there have been many natural disasters lately. Earthquakes, tsunamis, floods, landslides that have claimed thousands of lives.

KAT, as an extension of Enagic's always collecting funds together, helping directly to the disaster location for humanitarian assistance.

Being an Enagic distributor is a joy for us, and [it makes us] happier when we can also help more people around us who are affected by the disaster.

Thank you Enagic, thank you to all the caring donors."

Andhyka Sedyawan (6A5-4)



Branch News

Philippines Kangen Power Team



"I know it may seem silly, but a Christmas party that you hold for those you work with is just one more way to show how much you truly appreciate their efforts. Unlike a "job", these people are pursuing an independent business and are making a choice to take actions most people simply won't do. These are truly special people and they deserve a truly special experience!"

Gary secured a lovely venue at the Shangri-La Hotel where his massive team gathered for an unforgettable end-of-the-year experience. Attendees shared a delicious catered meal, as they were presented with gifts and awards in recognition for their efforts and accomplishments during the past year. Jon Lim, a member of Philippine Kangen Power Team, and also a top leader in Philippines, gave everyone in attendance a big gift as it was announced he had ranked up to 6A2-4. Along with Lim's monumental rank up, Gary Gan himself ranked up as a result of this and achieved the rank of 6A2-5 and Sam Sia, 6A2-6.

If you've ever attended a really great company Christmas party, then you know it's an event to look forward to. It's a time of camaraderie and good fun with co-workers and friends. Top Enagic Malaysian leader, Gary Gan, knows how much people look forward to a really great Christmas gathering, and knew that after all the hard work of his Philippines Kangen Power Team during the last year, he would need to do something really special for them!

Gary hasn't gotten as far as he has in Enagic without being very intelligent and strategic, so naturally he decided to capitalize on this gathering of his team and used the opportunity to give a motivational and educational training to help prepare his Philippines Kangen Power Team for the New Year. "It's amazing how much Enagic promotes working together. I can't begin to explain how lucky I feel to have found a business that grows and thrives just by helping other people. It filled my heart with joy to see all the smiling faces at our Christmas party and I couldn't be happier that I've been able to help spread the message of True Health to so many!"

Gary, Jon, and his other team leaders are an excellent example of how team-work and unity is able to move an Enagic business to the loftiest of heights. Congratulations to the KPT, we look forward with excitement to the success you will enjoy in 2019!





Branch News

Philippines

True Health Shines Bright Like a Diamond

November and December are truly magical months. Thanksgiving in November brings us closer together to family and friends we may not see often, and the Christmas spirit in December helps remind people to give and be caring to others. Enagic Philippines top leader and 6A 4-3 Richelle Flores made it her goal to bring these two powerful feelings and ideas together at her "Diamonds Thanksgiving and Christmas Party".

On December 9th, 2018, at Grace Harbour Pavilion in Santa Maria, (Bulacan, Philippines), around three hundred participants gathered to celebrate this joyous season. Flores couldn't have been happier with the turnout, as attendance was over one hundred more people than the previous year. Inspirational stories of success and the benefits of proper hydration were shared; people were recognized for their stellar efforts during the year by being given awards that they can proudly display and, to top it all off, Top Enagic distributor, Jayvee Pacifico, made a special guest appearance.

"The event went off without a hitch and the crowd loved every second of it. This is the kind of event that creates momentum into the new year. I feel 'Waku-Waku,' which means very excited, at the prospect of the new year!" She plans on doubling her already outstanding efforts, with her

sights set on expanding her business into the Middle East, especially the rapidly growing markets in Dubai and Qatar. Her Enagic team is the top producer in Enagic Philippines and yet her goals are set high, yet again!

She hopes to achieve the rank of 6A4-4 by the time the next Enagic Global Convention is held in Okinawa in March of this year. Flores also hopes to top her already huge party turnout at next year's "Diamonds Thanksgiving and Christmas Party" with an attendance of over five hundred! "I've been so fortunate and have had to work hard for my success, but I'm so happy I can now give back in such a fun and meaningful way. I'm truly grateful for the True Health Mr. Ohshiro and Enagic have given me the chance to achieve and I look forward to continuing to make a difference in my own country, as well as around the rest of the world!"



Road to 6A

Enagic is very fortunate to have distributor leaders with extensive experience in direct sales and the network industry. These people have taken it upon themselves to share their knowledge with their fellow distributors. This article was created from input of a few of these outstanding leaders.

Our Excitement is our Energy; Our Purpose is our Passion!

These were the words used in Mr. Ohshiro's January 2019 E-Friends message to the Enagic distributors. "Passion" is the perfect word to help focus the efforts of every Enagic distributor in the world as we enter the New Year! It is said that if your career is something you love, something you are truly passionate about, you will never "work" a day in your life! If this old saying is true, then many Enagic distributors will never work a day in their lives, because their business is built on passion! It's easy to understand why so many distributors become so passionate about the Enagic business. They are helping to spread True Health, which is something that just about anyone can get passionate about!! Here are a few tips and hints to help you turn your passion into profits as you build your Enagic business.

- 1.** Work with other passionate people. Building your business is much easier with positive, likeminded people, so always be on the lookout for passionate prospects!
- 2.** Share your passion. Don't be afraid or embarrassed to let others know about your passion for Kangen Water and the Enagic business. Make Kangen Water part of your everyday routine and carry a water bottle with you at all times. Share information with others. You may just share something that changes a person's entire life!
- 3.** Keep the passion alive. Don't let minor setbacks hinder your passion. Remember to look at the "big picture" and the things that attracted you to Kangen Water and the Enagic business.
- 4.** Make "Fun" a priority. Being passionate about a business is much easier when you are having fun! Most distributors have a lot of fun in this business, so make sure you are always maintaining a healthy balance between working hard and having fun!
- 5.** Expand your passion. For most Distributors the passion they have for Kangen Water and the Enagic business grows over time. The more positive experiences they have, the more lives they touch, the more success they enjoy, the greater their passion becomes!



Passion With Purpose

How many people are really passionate about what they do to earn a living? For many it might be time to dust off their dreams and think about the future. Although expertise is essential for success, it's just not enough to be just an "expert" anymore. The truth is knowledge is ubiquitous & free and technology is creating changes on an almost daily basis. Like it or not, we are part of a global transformation, where making a difference leads to making a fortune. We've evolved from the industrial age, when labor skills were valuable, to the information age, when knowledge mattered most, into the 21st century, the golden age of innovation and problem solving.

Many industrial analysts predict that as much as 70 percent of the jobs which exist today will be phased out with technology by the end of this century. The standards of the past are not working. It's estimated that more than two thirds of the American economy is based on unsustainable consumer spending, and our annual garbage output is now more than 17 times the collective weight of the entire adult population of the U.S. We simply cannot stay the same. The mundane routines of the past are being absorbed by the bright light of a future where the term "status quo" no longer resides. Although impossible to imagine, the rapid speed of improvement in technology means that some sort of technology will soon be used to replace any job which does not involve actual people providing a solution to a real problem. If someone's work is contributing to, rather than solving, the world's problems, how long do you think their career will actually last? The paradigm shift is happening now, meaning people should be looking for alternative career options before it becomes too late for them. And you can help by introducing the amazing Enagic business opportunity to them.

Passion with a purpose is the new foolproof formula for success. While everyone might not be as bold as some of the easily recognized "industry leaders", anyone can certainly make the important difference they were born to make. We all matter and we can all help when it comes to solving the problems of this world.

Ask your prospects four critical questions:

Do you have something to fall back on in case your job is outsourced to automation?

Do you know who you are and what you REALLY want to do?

Are you passionate about your work / career?

Are you engaged in creating or providing a solution to a real-world problem?

If the answer isn't "yes" to all four questions, they'll likely be left behind in the new, innovative, solution-based economy.

There is a brilliant silver lining to all this change: while there are more problems than ever, there are also more solutions. Technology now allows for worldwide collaboration and revolutionary impact with almost no barriers. Enlightened innovation is here. Share the solution of True Health with others and become the agent of change you were meant to be. This is what tens of thousands of Enagic Distributors are doing. When speaking to prospective distributors, talk to them about the changing landscape of the world economy and discover what role they want to play. Have them consider their passion. Discover their unique reason for being here. Why are they working? What are they meant to do? Do they want to be a part of something BIG? Without this discovery, they will all fail, because the demands of success have changed.

The word "passion" has its roots in the Latin word "pati," which translates as "suffer." Whether they realize it or not, they are either neglecting their heartfelt desires by numbing themselves with complacency or they have discovered their passion and are using it for good. Passion is the force that drives people toward solutions that are not achievable with a mundane mindset; it is the intrinsic motivator that inspires us to collaborate on a global scale and achieve our goals. When passion is combined with focused purpose and intentional action, we achieve self-mastery. We become willing servants to our hearts rather than slaves to a dead-end future.

There are people without hope, who have forgotten how to dream; we need them and they need us. Bring them and their dreams into the world of Enagic with heartfelt passion and allow them to feel hope. Let them become one of the driving forces that propel the great tsunami of change to wash away the uncertainty of their past and forever alter their future for the better. Help them make the difference they were born to make; discover the success you were born to achieve!

Stories of Success

Three Factors of Success

Just as people set goals in their own private lives, so companies, too, must have clear objectives. As long as companies set management principles and a corporate vision, honor those rules that should be honored, target their energy and focus on implementation and operation, they should be able to find success. Ohshiro's success, simply stated, has been the product of the following three factors:

1. *Good products:* We are often told that Enagic products are expensive, but we are very seldom told that they are poor quality. And while they may be expensive, many people still buy them. There will be expensive and cheap options for any given product. It's all about how you opt to market them. Think about cars; our products are Mercedes Benz and Lexus class. We don't align ourselves with the cheaper products on the market. The high class of our products is without doubt, as the many testimonies to its effectiveness prove.

The fact that Water Quality Association USA awarded a quality accreditation to our world-first Enagic products is also testament to the quality of what we offer. I would like to add my own personal comment here. I had injections for allergies for over twelve years, seeing a specialist doctor once a week. Once I had been drinking Kangen Water for three months, I decided to skip an appointment to see how my body would react. I have never again gone to see the allergist who treated me for those twelve years. Drinking Kangen Water has also enabled me to cut down the numbers of hours I need to sleep by 1.5 hours a night. It's thanks to the fact that the molecules of Kangen Water carry nutrition right to the very extremities of my veins, as well as help to make the digestive process more efficient. This means that energy is burned up much quicker than when drinking ordinary

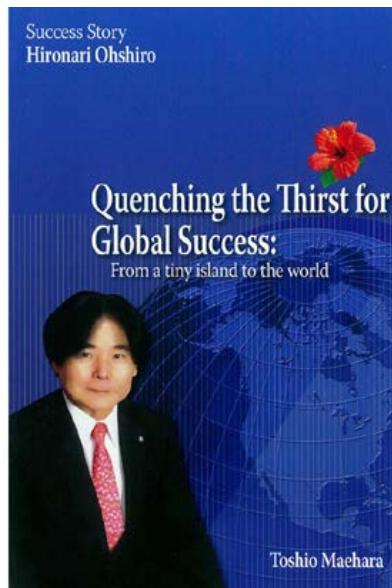
water. Even now, past seventy, I feel fighting-fit, with plenty of energy even on just five and a half hours of sleep.

2. *Eight point system compensation:* The eight point system of commission in place at Enagic is unique in enabling distributors the opportunity to make significant levels of revenue. Ohshiro is extremely proud of this compensation system. This system is the result of hours of thinking and countless revisions. It is just as many distributors themselves demonstrate. Enagic products stand out among our competitors as much higher in quality, but if we do not ensure adequate return to our distributors, then they will perceive no advantage in being part of our business. The products and the commission paid for them must be in tandem to ensure success.

3. *Creative marketing:* marketing strategy is the key to communicating your products and your commission system as attractively as possible. There is no-one more skilled than Ohshiro in this field. Talented managers come up with new ideas for promotions, incentives, and awards all the time, but none of them can produce ideas to compete with Ohshiro's.

In short, though, products, profit, and marketing form the three strands of a strong braid, or the three legs of a sturdy tripod."

Copies of this inspiring and insightful book are available on the Enagic website and at Enagic offices. They make an excellent gift for any new or seasoned distributor!



Above is an excerpt from the book *Quenching the Thirst for Global Success*, the Success Story of Hironari Ohshiro. It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic.

A must for distributors, it is available at www.enagic.com/shop

Also available in Chinese, Italian, French and Spanish! Contact your local branch office for details.

Just For Laughs!

New Year's Surprise



*Congratulations
to each of you
for your outstanding
achievement!*

November 2018 New 6A and Above Title Achievers

6A

| | |
|-------------------------------|-----------|
| KAROLYN G ZINETTI #2 | Australia |
| MELISSA WITHERS | Australia |
| REBECCA COLLIER #2 | Australia |
| FAMILY FREEDOM FOUNDATION | Australia |
| NGATAI C SCHUSTER | Australia |
| DAVID NIEUWENHOVEN #2 | Australia |
| BRETT W JEFFERY | Australia |
| ALEXANDER L. PHILLIPS | Australia |
| MARIA DEIESO | Australia |
| JAMES TAI KEHU CULLEN WEHI #2 | Australia |
| DAVID MINH NGUYEN | Australia |
| NGHIA TRINH | Australia |
| CHANTEL BASILE | Australia |
| FRANCO C. RAZON #2 | Canada |
| HONG MA | Canada |
| CHRISTINE HO | Canada |
| JINCHEN CAI | Canada |
| 1173016 BC LTD. | Canada |
| 1184664 B.C.LTD | Canada |
| 1143666 B.C.LTD | Canada |
| 1184817 B.C.LTD. | Canada |
| HAO BIN QIN | Canada |
| TSE YU HIN | Canada |
| NING STONE SUPPLIER INC. | Canada |
| 1185507 B.C.LTD | Canada |
| 1184908 B.C.LTD | Canada |
| CHIA-CHI DANIEL HO | Canada |
| XI HONG ZHAO | Canada |
| AFTON COMMERCE & TRADING LTD | Canada |

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|---------------------------|-----------|-----------------------------------|-----------|
| KAROLYN G ZINETTI #2 | Australia | SUNSHINE 888 HOLDING LTD | Canada |
| MELISSA WITHERS | Australia | SHENG QI SUN | Canada |
| REBECCA COLLIER #2 | Australia | VANESSA CLAUDIA DU | Canada |
| FAMILY FREEDOM FOUNDATION | Australia | VICTOR KA WING CHOY | Canada |
| | | CHI TRAN | Canada |
| | | TOAN THUAN CHE | Canada |
| | | HORACIA CLAUDIA SOARES FIGUEIREDO | Germany |
| | | MARTINS SILVA | Germany |
| | | AMAI A FERNANDEZ PASSICOT | Germany |
| | | ULRIKE CHARLIER | Germany |
| | | WINE AND FOOD LTD. | France |
| | | REMELYN MAGHARI MUYANA | Canada |
| | | SUNDRA HEALING INC. | Canada |
| | | SHELLEY CONNICK | Canada |
| | | CHI TRAN | Canada |
| | | LIEN THI TRAN | Canada |
| | | TOAN THUAN CHE | Canada |
| | | HORACIA CLAUDIA SOARES FIGUEIREDO | Germany |
| | | MARTINS SILVA | Germany |
| | | AMAI A FERNANDEZ PASSICOT | Germany |
| | | LILLEBETH DAWSON | Germany |
| | | ULRIKE CHARLIER | Germany |
| | | BUI HONG THUY | Germany |
| | | CHAN LAI FA | Hong Kong |
| | | YUAN LI QI | Hong Kong |
| | | CHONG HONG KAI | Hong Kong |
| | | LIANG ZHI HAI | Hong Kong |
| | | WONG WAI MAN | Hong Kong |
| | | WINE AND FOOD LTD. | Hong Kong |
| | | MAN PUI LING | Hong Kong |
| | | NG SAU FONG | Hong Kong |
| | | SUBHASH JAISWAR | India |
| | | V APARNA REDDY | India |
| | | RAJ KUMAR PULLA | India |
| | | VIJAY B PALIYA | India |
| | | WEE CHIN CHIN | Malaysia |

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|-----------------------------|-----------|
| CHONG SUI JIN | Malaysia |
| WONG LEE LIAN | Malaysia |
| LEE ANDREW TUAN LIENG | Singapore |
| KANGEN ESSENTIALS PTE LTD | Singapore |
| VI THUY THI NGUYEN #B | USA |
| SALT SAND AND SMOOTHIES LLC | USA |
| PRISCILLA CAREY | USA |
| ROBERT HERNANDEZ | USA |
| JUDITH MATA-LOVATO | USA |
| JOSETTE LEBLOND | USA |

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|---------------------------|-----------|
| QUYNH NGUYEN DAO | USA |
| TUAN NGUYEN | USA |
| EDUARDO C CRUZ | USA |
| THRIVING ENTREPRENEUR LLC | USA |
| THU HUYNH | USA |
| ION PREDA | USA |
| LAWRENCE JANJIC | USA |
| MINH TRI TRAN #2 | Australia |

6A2

SCOTTY ZE MORTIMER

Australia

6A2

CHONG HONG IN

Hong Kong

LATA UPDESH MALIK

India

VENUMUDDALA VISHNU VARDHAN REDDY

India

MEGA MURALI

India

DAULAT TUNGARIA

India

SCOTTY ZE MORTIMER

Canada

RYAN AUSTRALIA

Australia

EDITH JACKEL

Germany

BACH

Australia

DUAN & ZHOU HEALTH CONSULTING CANADA INC.

Canada

KA KEI INVESTMENT LTD #3

Canada

1069992 BC LTD.

Canada

1181518 B.C. LTD. #2

Canada

HD ALKALINE INC#4

Australia

HELOISA CHECON DUARTE

Canada

CHEN YI ENTERPRISES LTD #1

Canada

FIRMINO SANTOS GALEGO

Germany

DESIDERIO RUIZ HERNANDEZ

Germany

SUSANNE DULLE

Germany

CHONG HONG IN

Hong Kong

LATA UPDESH MALIK

India

VENUMUDDALA VISHNU VARDHAN REDDY

India

MEGA MURALI

India

DAULAT TUNGARIA

India

THANG VAN DO

USA

RYAN BELL

USA

AMBER J ORRILL-CUNNINGHAM

USA

BACH TRUC CHE

USA

YEN NGOCT NGUYEN

USA

KAZUO SAKITA JUNIOR

Germany

6A2-2

IAN N KAMAU

Australia

YAN ZHENG

Canada

EGC GLOBAL HOLDINGS LTD. #3

Canada

HELOISA CHECON DUARTE

Germany

SOMACHI RAMA SASTRY

India

6A2-3

KAZUO SAKITA JUNIOR

Germany



*Setting the standard
for over four decades!*