



# ENAGIC GLOBAL E-FRIENDS

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Enagic®



*The Importance of Staying Focused on Your Goals!*



*“We’ve not only graced the planet with an amazing and unique product, but we’ve also offered the underdog the **FREEDOM** to break out of any chains that might enslave them.”*

# Message from Mr. Ohshiro

I've witnessed many business people lose it all. But when I first heard of their ambitions, I was actually impressed and thought they'd do very well. Yet, with the passing of time, they lost focus on precisely WHAT their mission was. Shiny, new toys graced their paths and before you knew it, they lost focus and eventually lost what they'd been searching for: success.

Focus is our capacity and ability to remain entirely centered on our core mission. Sounds simple, doesn't it? Just don't get distracted, right? No, it's much more than that. Clear and pristine focus is discipline and it is repetition.

I've been given plenty of opportunities to get swayed off focus. It's happened many times over the decades. People would dangle shiny new opportunities in front of me, asking for me to do this or that. But my primary focus of helping the underdog has never wavered. When I speak of TRUE Health, it's all-encompassing. I am proud of the lives we have changed. Yes, True Lives. We've not only graced the planet with an amazing and unique product, but we've also offered the underdog the FREEDOM to break out of any chains that might enslave them.

We can't do this when we lose focus. Our focus as an Enagic Team is to help all people in all places. Truly help them. This means having empathy toward their situation and grace in understanding their plights. We are certainly in the "People Business", so first and foremost we need to be good ambassadors of focusing on people.

Focus during easy times is, well, "easy." Yet can we keep this focus during more challenging moments such as the current period of angst we find ourselves within? This becomes key for all of us. The world is spinning with madness, but YOUR focus can bring it into alignment. Now, MORE THAN EVER, True Health is needed to sooth the division, plights and confusion of our world.

Stay focused for the long haul. Don't be dissuaded. Don't lose hope. Let YOUR focus be a light others can follow and emulate. Let's change the world together!

With you,  
Hironari Ohshiro



# Celebrating **46** Years Anniversary

## Message from our Global Offices



### **GOC & Enagic Asia - Nick Nakao**

We are glad to inform you that Global Operation Center (GOC) has successfully started processing orders for all over the world, 7 days a week. We are processing orders even during holidays and Sundays. (Fridays for Islamic countries as well) With GOC in operation, you can submit orders anytime, any day of the week!



### **India - Mandar Khopade**

Anywhere you go, you can find people who are willing to work hard to reach goals, to build security for their family and find success, all they ask is for an open door- the chance, the opportunity, and we, ENAGIC, A COMPANY THAT OPENS THE DOOR OF OPPORTUNITY. Our Vision: To be the best business opportunity in India. Let's Unify!



### **Australia- Kenso Matsuoka**

It's been 17 years since I was employed by Enagic in 2003 which was also year one of Enagic's Global growth. I look back and see the various experiences I had as Enagic grew globally. I believe it is our mission to pass on the principal belief of the President and his wife of helping others through difficult times. At the time none of us could have predicted global growth to this extent. I believe that this is due to the efforts of our distributors who genuinely believe in the President and his wife and are continually sharing the true health message. With pride from here in Australia to the world, I will continue to support distributors spreading Enagic's 3 health theme.



### **Thailand - Kenya Tanaka**

I would like to thank Oshiro CEO for creating this wonderful Kangen Water and Great Enagic Business! Our Branch is Never losing the Corona disaster and increasing Sales! Enagic Business and Distributor as Rising Phoenix! My next goal is to deliver this compassion ring and passion fire to more people around the World!!



### **Dubai**

#### **- Maged Ahmed Abdelnabi Ebrahim**

On this blissful day of our corporate 46th anniversary, changing ahead to the "new normal," it can't get started without Kangen water and passion to continue the success journey that Mr. Ohshiro has started decades ago with high pride. Among Dubai distributors/ staff, we all do our best to spread the Message of Mr. Ohshiro.





**Malaysia - Angeline Song**

Happy 46th Anniversary Enagic! I would like to take this opportunity to thank Mr. Ohshiro for giving me the chance to work hand-in-hand with the wonderful leaders and staff in Malaysia. When COVID 19 hit the world despite the restrictions distributors continued to promote our business. I am happy to say we are new achievers in April and May! this I believe our philosophy of True Health and True Wealth can provide a solution to the current economic issues. Looking at our past sales trend and the commitment from the distributors, we hope to be able to transform the life of at least 1000 people every month. My mission is to spread this philosophy and the vision to see more people drinking Kangen water. My team and I strive to continue to support the distributors with a sincere heart to serve.



**Hong Kong - Algy Chan**

We maintain the effectiveness of our anti-epidemic effort while addressing the need of individuals & companies. Currently, the HK office is focused

on supporting new startup distributors, e.g. Bhutan.

For next term, we set our goal to 600 units, and 1000 units by the end of 2020. Let's continue to act in the same spirit of solidarity.



**Takei Takatoshi - Taiwan**

Congratulations on Enagic 46th anniversary. I am so proud to work at Enagic. At now, the new coronavirus faced a crisis all over the world and made us. Think about our business activities how we are supposed to do. Countries around the whole world closed their borders, Most of the companies despite the stagnation of their corporate activities, But our sales efforts are still continuing due to the efforts by our positive thinking distributors among All over the world. Enagic will continue to more growing in the future. Lets do our Best !



**Philippines - Matsumoto Asato**

Wishing many more years of success and spreading True Health to the world. Congratulations on this special day. Happy 46th-year anniversary! Let's Unify 2020! Achieving 500 units a month!



**Singapore - Kent Liew**

We are moving towards the sales target of 250 units per month for the next term. We understand that the crisis may seem overwhelming in the moment. However, we believe distributors and our staff are resilient, adaptive to massive change, staying motivated and envisioning brighter days ahead!



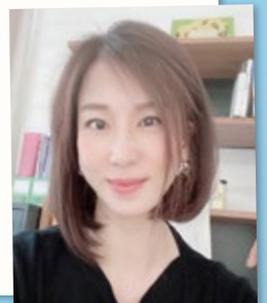
**Indonesia - Widia Hartono**

This is the 7th year since Enagic Indonesia is establishment in the biggest potential area in South- East Asia. I will continue to spread the True Health message to Indonesian people, together with our distributors, by improving our relationship and support to them. Our goal is to achieve 850 sales by the end of this year.



**Korea - Sewoo Kim**

Congratulations on your 46th anniversary. Thank you for being a member of the Enagic family, and I think you're lucky. Good news for you. Korea got permission to import K8 in June with help from many people. When the official sales start, we will all work together to develop Enagic Korea. I love you Enagic!



**Europe - Charlie Takeyama & Robert Shiota**

It is a great honor for all staff of Enagic Europe and I to be a part of this wonderful company. Thanks to our hard-working distributors who continued to share the message of “True Health” around the globe, we are doing better than ever and we hope to make 2020 the best year yet for Enagic Europe.



**Germany - Davide Romano**

First of all, I would like to say Congratulations to Enagic’s 46th year anniversary for sharing the message and lifestyle of “True Health” to all the staff and distributors around the world. I am excited to keep working with all our distributors and staff to achieve more sales this year than ever before.



**France - Takeshima Sho**

Happy 46th birthday to Enagic! In these difficult and exceptional times, we hope to bring the best of ourselves to continue to increase the figures of Enagic. Our team is more than ever determined to overcome this difficult time and bring the best result for Europe and Africa. We wish good luck to all Enagic teams!



**Italy - Monica Ferrara**

46 years is a major milestone for an institution, as it is for an individual. My biggest feeling is that enthusiasm and dreams are the greatest asset of this company. Enagic is not just an institution, but it is a network of friends and partners encompassing all continents: Europe, Asia, the Middle East, Australia, North America and Latin America. And that circle of friends continues to grow. Only together, with our enthusiasm and compassion, can we make our big dream come true and change peoples' lives. Let’s begin to build our future TODAY, because change is inevitable and improvement is the way. We are a family that only grew strong defying the odds. So let’s stretch our arms wide for the next promising years that await us in front. Happy anniversary, Enagic Family!



**Russia - Arseniy Rossikhin**

It’s been 5 years with Enagic for me and I can clearly tell this company is *way* different than others. It cares about its family and friends, regardless of any difficulties it faces and adjusts to arising challenges quick enough to let everybody in the team feel part of something truly compassionate and powerful.



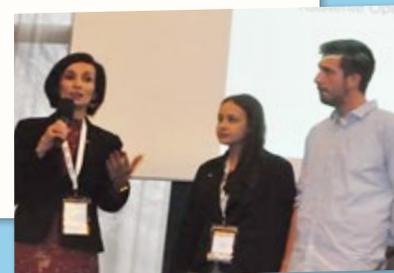
**Romania Training Center - Anca Bran**

With Enagic, the opportunities are endless. Now, more than ever, dealing with this significant global challenge has given us the chance to share the True Health and achieve our goals! No matter what, we won't stop working and supporting our distributors! Our commitment will make the difference!



**Portugal Training Center - Paula Azevedo**

During these hard times that the whole world is going through, our message is resumed in one word: GRATITUDE! Thanks to the great efforts done by Enagic, the whole Enagic Staff Team were able to work and support our distributors safely, and the encouragement and support given, allowed us to give our best! Our valued Enagic distributors never gave up on sharing Mr. Ohshiro’s Philosophy, which contributed and impacted even more to reach and find passionate people. Their determination, leadership and team work helped them find new ways of sharing and approaching new people to involve them in the Enagic Family! That’s why GRATITUDE is the message, that emerges from the kindness and opportunities that Enagic is offering daily!





**Enagic USA - Yuichi Arima**

It is my privilege to be able to congratulate Enagic for its 46th anniversary! Enagic started in 1974 with the vision and compassion that one man had for the future and the people around him. Today, his vision and compassion have reached millions of people around the world and touched their lives. This was only possible because of the continuous dedication and hard work given by Enagic distributors like you - so, my congratulations are definitely to be extended to you! You have written the history of Enagic and you are now creating a legacy of your own!! Together, let us create beautiful decades of your legacy with Enagic!



**West & East Coast USA - Tomo Takabayashi**

We are proud to bring another anniversary for Enagic this month. we are sure that was lead by Mr & Mrs Ohshiro's compassion and vision, and that goes together to way more future with the world distributors', and sending gratitude all distributors for sharing life changing opportunity! Our future is brighter!



**Central USA - Arthur Jonson**

Even when we are in a difficult place with the Covid-19, I have seen the Enagic distributors continue to reach out to the world to share and teach about Kangen Water. They are sharing with compassion, to share the water that has changed their lives. I believe that this will be the best year yet. Thanks Mr. Oshiro.



**Los Angeles - Idarli Laitio**

Congratulations Mr. & Mrs. Ohshiro on the 46-year Anniversary of Enagic! I'm very honored to be a part of Enagic. Enagic has helped many distributors, families & staff and we owe our blessings to your vision and commitment to strive for excellence. Los Angeles' target is 1500 and we will strive to hit a target of 2000!



**San Diego - David Landers**

46 years is quite a remarkable accomplishment!!! As a team, we can accomplish another 46. Let's keep the momentum going Team Enagic!!! San Diego market continues to grow thanks to the hard work of our distributors, and I hope we can continue to break our goal of 150 sales per month. Happy Fathers day to all!!!



**Florida - Yudi Diaz**

I am so grateful to be part of Enagic and to be able to work with so many amazing people. This year will be my 9th year with this company and our target is 700! I've seen so many peoples' lives transformed with the business opportunity Mr. Ohshiro offers. It's a pleasure to come to work daily with each and every one of them. Great co-workers!



**New York - Kaoru Ae**

Congratulations on 46 Amazing Years! I have been with Enagic since 2003 and I am so happy to experience the journey with Mr. Ohshiro and Mrs. Ohshiro! Wishing many more years of success. My goal this year is to be the No. 1 office in Enagic. We also spread the True Health in the world TOGETHER!



**Seattle - Mayumi Muramoto**

Congratulations on the 46th anniversary! As a Japanese individual, I am extremely proud and grateful to be working for a company beloved by so many people. I believe Mr. Oshiro's strong beliefs lead to this successful company. 2020 has been a challenging year, but I hope Mr. & Mrs. Oshiro and family stay strong and healthy. We sincerely hope to see you soon!



**Hawaii - Hiroko Suzuki**

"Congratulations" on Enagic's 46th-year anniversary!! The world has been changing rapidly. COVID-19 lockdown even accelerated this change. We all have to update our mindset and skills in order for Enagic to go to the next level to hit Hawaii's sales goal of 250 with unity.





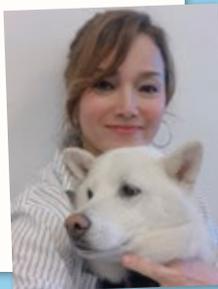
**Dallas - Shoko Johnson**



Congratulations on the Enagic 46th Anniversary ! Through this pandemic experience, I realized how fortunate & blessed we are to be part of the Enagic Family and to be working for this company. Because of Mr. Ohshiro's passion and determination, we are here today. We'll continue to strive to reach our goal of 650.



**Chicago - Mika Miner**



Happy 46th Anniversary Enagic!! I am grateful for sharing this event. Our goal is 500 sales in June. Chicago office will do our best to support distributors and expand business growth even more!!



**Canada - Go Hamagawa**



Congratulations to Mr. Oshiro and all the staffs around the world on the 46th anniversary. Since joining the company, I have witnessed the changes in the lives of many distributors and customers with Kangen water. Based on Mr. Oshiro's philosophy, I have been thinking about how Enagic can contribute to the local community for the last 15 years. I believe that the way to grow and become a 100-year old company is to continue to seek what to do to be a company that is always to close to the vulnerable. I am always very grateful for your warm eyes on us, and I am proud and honored to be a part of this great company. I will continue to do my utmost to support each distributor so that they can achieve their own True Health and Happiness. Thank you always for your support and guidance.



**Vancouver - May Fu**

Congratulations on the 46th anniversary of Enagic. Since I joined Enagic Canada in 2007, I am growing together with the company and witnessing about a third of the history of Enagic. Distributors are constantly growing, and the concept of Kangen water is deeply rooted in people's hearts. I am truly grateful to Enagic for giving me the opportunity to demonstrate my abilities. I will continue to do my best to support distributors to promote their business so that more people can benefit from the Kangen Water. Once again, congratulations to Mr. Oshiro on his 46th anniversary! I want Enagic to grow into a 100-year-old company and I'll always be honored to be a member of such a great company.



**Toronto - Yosuke Koike**

Congratulations everybody on the 46th Enagic anniversary! I am very honored to be here as a branch manager at our Toronto, Canada office and wish that everyone is in high hopes today, even though we are still surrounded by this terrible virus. During this pandemic, people first rushed to purchase toilet paper, masks, and most importantly water. Throughout all of this chaos more people have realized how essential it is to have a constant supply of clean water. We Enagic Canada and our Canadian distributors are honored to spread the name of KANGEN WATER in this time of need. We are now aiming to sell 1,000 units monthly as our average! Again Mr. Ohshiro, congratulations for the 46th anniversary of Enagic!



**Latin America - Yosuke Arioka**

Latin America, united through the message of True Health, presents an emotional 46th anniversary greeting from its corporate offices in Mexico and Brazil. Happy Anniversary. Our goal is to reach 500 sales by the of end?



**Brazil - Yoshikazu Kozuma**

Congratulations on the 46th Anniversary! Enagic has been loved by people all over the world. Through the effort and power of distributors, we are spreading Kangen Water to people in more than 100 countries, giving them health and happiness. Even in Brazil, the farthest country from Japan, I feel that Kangen Water has changed many lives. In 2020, the world faces difficulties due to the Coronavirus, but let us continue to realize True Health through Kangen Water to many people!



**Mexico - Yolanda Bortoni**

I celebrate Enagic every day because we offer the best water ionizer in the market, and a life-changing opportunity business that has been able to revolutionize people's lives around the globe! My goal for the next term is to keep empowering Latin distributors and encourage them to conquer all their dreams! HAPPY 46th!





# SAVE THE DATE!

**THE ENAGIC GLOBAL CONVENTION  
IN LAS VEGAS HAS BEEN POSTPONED  
TO JUNE 16-18, 2021**

Due to COVID-19, Enagic is rescheduling the 2020 Enagic Global Convention in Las Vegas originally set for September 3-5, 2020 to Wednesday, June 16 through Friday, June 18, 2021. The event will still take place at the Mirage Las Vegas Hotel & Casino. Current ticket holders can transfer them to the 2021 event or receive a refund for the purchase price.

\*For US and Canada residents only, get 3 FREE bottles of Electrolysis Enhancer if you transfer your ticket.

Visit [www.enagic.com](http://www.enagic.com) for more details!!



# E8PA Case Study

A raw diamond, no matter how large, still just looks like a big piece of transparent rock. It is not until it is cut and polished that it becomes the brilliant spectacle which makes a fine diamond so desired. It's the many facets, the different cuts and angles, which allow the diamond to sparkle and shine - and the E8PA program is much like the mesmerizing diamond. You see, at first glance, the E8PA appears simple enough, with golf courses and back office features, but there are many more facets to this impressive program and we'd like to share how one of these has been helping a global distributor leader change even more lives.



## Case Study – Cynthia Briganti

Cynthia is one of the highest ranked distributors in all of Enagic and she, of course, is an E8PA member. In order to better understand how successful distributors are using this compassionate program to build their business while changing lives, we sat down with Cynthia to see how she does it.

**Q: How did the customer react to the gifting of the E-Points?**

**C:** The customer was elated. Not only for the aspect of the discounted price, but because it showed an excellent example of the foundation of Enagic. It was a tangible way to show true compassion and love. Sometimes being on the receiving end of a gift actually makes you have a greater appreciation for giving. I can say that we definitely have another very satisfied and happy customer!

**Q: One of your team members, who started with a gift of E-Points from you, has achieved the rank of 3A in just a little over three months...how did you train them?**

**C:** I trained them the same way I train everyone. I shared the benefits of the E8PA, empowered them so they could confidently share information with others, encouraged them to take swift and decisive action and to be on the lookout for people with an open mind and willingness for change.

**Q: More and more distributors are becoming interested in the E-Points gifting program, what advice and key pointers can you give them?**

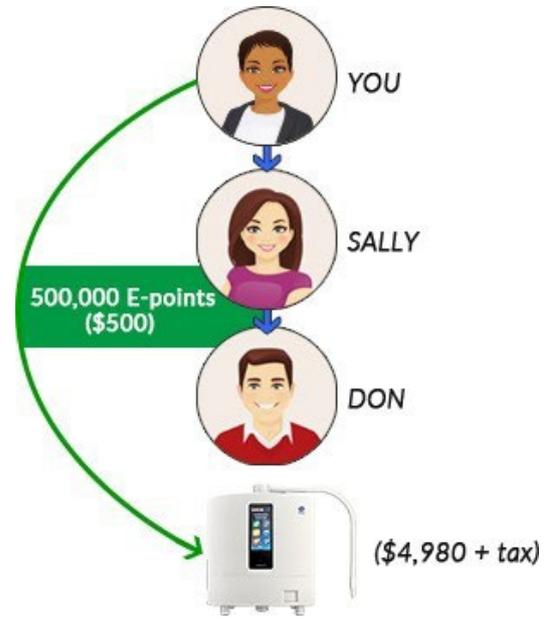
**C:** I invested in the E8PA Black Card so I could reap the greatest benefits from the program, so I recommend the same. The Black Card lets you enjoy 100% priority benefits and lets you accumulate the most points and if you are going to be an active distributor, why wouldn't you want to reap the greatest benefit? As you build and your team grows, so do your accumulated E-Points, which you can start putting to good use by gifting E-Points to new buyers and helping them to get started. By just building my business the way I already do, I have been able to gift E-Points to 28 different people. That's 28 more lives which will be changed forever. It's such a gratifying incentive to be able to offer. It makes them feel important and gives them an empowered feeling about Enagic, our mission and the desire to work the Enagic business. Simply put, the program is a reflection of the Circle of Compassion and the foundations of Enagic! And it works!



# True Compassion Flows through E8PA

Under Mr. Ohshiro's ideology, showing compassion and paying your good fortune forward have always been part of the foundation of Enagic. The Circle of Compassion is at the core of the True Health philosophy of empowering another person's Physical Health, Financial Prowess and Happiness Quotient! It's the fundamentals of who we really are and the backbone of our mission!

Now, as an E8PA member, you can use your E-points, accumulated by the hard work of you and your team, to pay that compassion forward on behalf of another person. You can gift your E-points to serve as a partial down payment upon the purchase of anyone within your own distributor team. And the process is simple!



E8PA members accumulate points for their own sales and the sales of their distributor team members every single day. Previously, the E-points could only be redeemed for travel and accommodations related to approved Enagic events. Now, you are able to proactively empower those individuals in your team by gifting some of your E-points as a partial down payment toward the purchase of their own machine!

When anyone new in your team comes into Enagic (they don't have to be your direct recruit!), you can donate a 10% down payment in the form of your E-points toward their purchase. It's a way to utilize your accumulated E-Points to not only do something great for someone else, but also build your team and strengthen your distributor team! It's simple. For example, Don living in New York City purchases a K8 beneath Sally who is directly under YOU. Whether Don purchases as a single payment (\$4,980 + tax) or with Enagic Financing, you can gift Don \$500 (500,000 points) toward his purchase, using your E-points.

Imagine how happy Don will feel to know that from DAY ONE, Enagic is about paying it forward. He'll start with appreciation and the understanding that indeed, like so many people have said, Enagic truly is DIFFERENT. And you will be implementing your E-points in a truly compassionate manner, paying it forward so that OTHERS can join the success you've enjoyed!

The donation of E-points per unit is fixed at the following rate:

Device	Allowable points contribution
K8	500,000 (\$500)
SD501	400,000 (\$400)
SD501P	430,000 (\$430)
JR11	240,000 (\$240)
LeveLuk R	200,000 (\$200)
Super501	600,000 (\$600)
SD501U	500,000 (\$500)
Anespa DX	300,000 (\$300)

\*The amount of points may not be altered

Contact your local office for details on how to use your E-points to PAY IT FORWARD!



Interested in getting an E8PA membership? Find out more!





# *Enagic Global Distributors Support Local Communities*

When the mission of a company is to change the world, it is not surprising when the distributors of that company step up to help when they see a global crisis, which is exactly what Enagic distributors have been doing all over the world! We are so incredibly inspired by the selfless acts of so many of our distributors and we wanted to spotlight a few of these incredible individuals and their distributor teams. Together, they are making a difference during these challenging times.

## *Spain*

From Asia to Europe, Enagic distributors from all over are making a difference. 2A Marta Garcia Morato, who lives in Cordoba, Spain has used her sewing abilities to make face masks, which were then donated to local hospitals. These face masks have become vital in the war of the spread of the COVID-19 virus, as many hospitals have run dangerously low on disposable face masks. Once again, the generosity and selflessness of an Enagic distributor has made a huge difference in their local community!

Also in Spain, 6A Ana Calzado, her distributor team, and a dedicated group of volunteers were able to adjust their normal business practices in order to help during these difficult times. Her company, MEL Composites (Materiales Estructurales Ligeros, SL) discovered that their technical plastics could be used to make effective medical gowns for both patients and medical staff. By adjusting their normal manufacturing output and focusing on helping during the global pandemic, they have been able to provide over 14,000 medical gowns to local hospitals. Once again, our distributors have risen to the challenges faced as a result of the COVID-19 virus and once again, we are beyond proud for their willingness to help when the world needs it most!



## Singapore

One of the greatest benefits of an independent business opportunity is the diverse people who become part of it. 6A2-2 Lily Sng's team member and Master Tailor - 4A Chung Chi Kwong, is an excellent example of this! Chung operates an apparel company, Meiko Tailor, and is an example of a local specialized company which has quickly shifted their normal operations in order to make a difference. Under the regulations imposed by the government of Singapore, their shop was to be closed for a month, so with the deadline for closure rapidly approaching, they started making masks. Initially, these were being made for family and friends, but they very quickly realized that these masks were desperately needed by others - many others. So, they started sewing and providing masks to those who needed them - for free. Their efforts gained them serious recognition and they were quickly reclassified as an essential service, which allowed them to continue to produce the masks under very strict distancing guidelines. And their efforts did not go unnoticed. They were actually featured in an article in the Straits Times and commended for their willingness to put people above profits. Their goal is to produce and provide 200,000 free masks to their fellow citizens. Enagic commends them for this incredible gesture of good will and are proud to have them as distributors!



### Messages of Support from Singapore Global Distributor



**"In the midst of chaos, there is also opportunity.—Sun Tzu"**

During this uncertain times with the COVID-19 pandemic, we may often feel discouraged and fearful. But let's continue to stay positive and focus on the business. See doors where others see walls. When you start looking at the things around you differently, you will act differently too. We're in this together, and we can achieve success as a team! (6A2-3 Ellice Wong)

## Thailand

6A2 Thu Ha Nguyen's team members, 6A Nguyen Trung Hieu, Nguyen xuan Thuong & Nguyen Thanh Hau, they have worked hard to develop the market in Vietnam, but they are truly global distributors, traveling to locations in Vietnam where they know they are most needed. When the COVID-19 virus started making its way around the world, they paid close attention to locations which may need their help and they did not hesitate to go to remote areas to share. Vietnam were being ravished by the spread of the virus, they selflessly travelled into the heart of the problem and went to different hospitals to provide 2.5 pH disinfectant water to impoverished poor people who could not afford high-quality disinfectants. Their willingness to share the water and themselves gave many people a sense of well-being and appreciation during what many consider some of the most challenging times in modern history. We are very proud of the selflessness of Thu Ha Nguyen's team members in Vietnam.



Enagic would like to commend each of these amazing people, and all the other global distributors who have acted so selflessly during these troubled times. We are so appreciative and proud that our distributors have committed to help when the world needs it most!



# Australia

## Distributor Profile

*John & Rose*

6A

### *The Next 10 Years with Enagic*

To some, a decade feels like a blink, while others feel as though a decade is a never-ending amount of time. What usually dictates this perception is how busy one is during any given time. A minute of boredom feels like hours, while hours of engaging work can feel like mere moments. For one Enagic distributor, the last decade has not only gone by quickly, it has flown by, but for the best of reasons.

John and Rose Mitchell, from Melbourne, Australia, first heard about Enagic and Kangen Water in February of 2010. They had been exposed to the water like many others, through demonstrations and word of mouth, and one thing seemed consistent. Every person they spoke too, revealed to them wonderful stories of True Health brought on by Enagic and Kangen Water. When they heard these stories, it became clear that there may be something truly special here. Both John and Rose being business-minded, decided to go straight to the source and actually flew to Enagic's headquarters in Japan. It was here that the world around them started taking on a different shape. They were shown a myriad of incredible things Enagic had been able to accomplish and provide in their home country. Pair that with a fateful meeting with Enagic President and CEO Mr. Ohshiro, and you have a recipe for a life-changing experience.

Mr. Ohshiro explained that Enagic's true goal is giving people the opportunity to get what they want out of life. He wasn't just shilling some product; he was educating a weary world on



an incredible opportunity that could be shared through profuse giving and abundant care. When he fully explained the project and the business opportunity to John and Rose, they instantly knew that something was very different about this project. It was for this reason that they went on a journey of knowledge so they could better



represent themselves and Enagic. They purchased a machine for themselves and were immediately impressed with the incredible levels of hydration they were able to achieve. More importantly, they were excited to share this water with as many people as they could.

It was a no-brainer since their personal motto, taught to them by a trusted mentor, was “The Secret of Living is Giving”, which aligned perfectly with the ideological message behind Mr. Ohshiro’s message of True Health. “It’s truly incredible when you find a business opportunity that not only aligns financially, but morally as well. I can’t imagine a better suited project or business to be working on with my wife. We get to help people and get paid for it, it’s such a splendid feeling!”

Family is of utmost importance to John and Rose, which is why they decided to work in tandem since the very beginning. Having a consistent and reliable partner to work with in a new business

venture made the lows seem high and the highs seem even more amazing. Since they began their Enagic Independent Distributorship, they have had the opportunity to travel around the globe and experience incredible cultural gatherings from around the world. “The time is now,” John Mitchell said, simply meaning that the time to spread this positive message of True Health was more important now than ever.

Both John and Rose understand that the world is in turmoil and needs this beacon of shining light to be there for those who are lost to find. They not only encourage others to continue sharing the benefits of True Health, but invite everybody to come along with them and create a world that we can all be happy to coexist in, perfectly in tune with the three core ideas of True Health: Peace of Mind, Economic Freedom, and Physical Health. John and Rose are so appreciative for these past ten years of success and look forward to what they will help others accomplish in the next ten!





# Malaysia

## Distributor Profile

*Alex Wong Poh Wah*

**6A3-2**



In the 19th century, the capital of Perak in Malaysia, Ipoh, was chosen as the spot for an extremely profitable tin mining operation. Because of this, the city grew exponentially and is now the fourth largest city in all of Malaysia.

While it may have been known as a profitable tin mining operation in the past, Ipoh has become even more well-known for its excellent restaurants, famous local dishes and hawker

food that really shows the best the city has to offer. With such a history of culture and progress, it's no surprise that this bustling city would be the birthplace of a bountiful Enagic business.

Alex Wong Poh Wah, an Enagic distributor with the rank of 6A3-2, who lives in Ipoh, began his business like most Enagic Distributors do - by studying and learning all he could about Enagic and the wonderful water their machines produce. The more he learned, the more he believed in

this revolutionary product and the idea of True Health. The main facets that enchanted Wong Poh Wah were the truly unique and quality products, as well as the stellar business opportunity. The final factor was Mr. Ohshiro's idea of True health, which perfectly aligned with his own wants and desires. Physical health, economic stability, and freedom of mind were the tenants Alex prized the most and much to his surprise, were the core beliefs behind Enagic's amazing business and products.

Like many starts to business, the road was bumpy at first. He set a goal of becoming a 6A, but with so many new challenges, he wasn't sure how long that would actually take. He had to develop an entirely new skill set, including plumbing, which was a majorly alien concept in the beginning. Luckily, Alex had some very passionate and motivated folks to look up to for guidance. Mr. Michael Saw and Shirley Ong, as





well as prominent distributor Sam Sia and Cora helped guide Alex on his path to success. The one thing that was made abundantly clear was the importance of family involvement. It was for this reason that Alex made it a point to involve not only his wife, Lim Bee Hong (6A2), but his daughter, Wong See Yeang (6A), as well. Their hard work accompanied with careful decision-making led to the establishment of a training and support office in Ipoh, funded by Alex himself.

With so much success at this new office, it has since become an official Kangen Water Authorized Service Center, completely endorsed by Enagic. "I must say, I am extremely thankful to everyone involved in my business. Had it not been for the guidance I received from caring and compassionate individuals, I never would have gotten to where I

am now. It's also important to acknowledge those in your downline, because their success IS your success. Never forget that true success and True Health stem from the same core tenant, and that is care for others."

Though the current world situation could have been a convenient excuse to stop moving forward, Alex took it as an opportunity to explore new avenues of connection and actually achieved the rank of 6A3-2 during the Covid crisis. He's attributed this advancement to intelligent use of Zoom meetings as well as the continued dedication of his upline and downline. Alex truly feels that despite the success he's achieved, there is still more to do, as the message of True Health is not one that should be hoarded, but instead should be shared globally.



# Germany

## Distributor Profile

*Martin Holata*

**6A2**

Germany is famous for many things, the greatest beer, the tastiest sausage and some of the most catchy and wholesome music you can find. While it does happen, it's not often that you hear about a German Enagic distributor who rose up the ranks, despite a massive language barrier. 6A2 Martin Holata had always been interested in holistic medicine, so when he was approached with Kangen Water, he was extremely receptive to the

idea. Originally from the Czech Republic, he had a tough time communicating with people in Germany, but found that honesty and truth was a universal language.

Upon hearing about Kangen Water and the amazing benefits proper hydration could bring, Holata began telling everyone he knew about Kangen Water before even becoming a distributor. "I felt the information was far too important to not start talking about immediately. I shared it with as many people as I could, but I was

met with a tough decision. In order to move forward and dedicate myself to this incredible product and opportunity, I would have to quit my job of 18 years. Certainly a tough choice."

Ultimately, Holata decided to move forward in May of 2018. He quit his job and purchased a machine, thus beginning his incredible Enagic journey. He worked hard for the next two years and pushed through many trials and tribulations. He had to deal with an intense language barrier, as well as a lack of formal Enagic knowledge as much of Enagic's information was simply not in a language he understood. Despite these setbacks, he rose to the rank of 6A2 during the holiday season in 2019.

He attributes his success to being able to spread joy. "In most business ventures, you normally try and get money for selling goods. There is a major disconnect between consumer and provider and this gap can make it difficult to show genuine care for people. However, Mr. Ohshiro's idea of True Health is exactly the kind of motto you can rally behind. With my Enagic business, I've been not only able to achieve great success, but I have also been able to spread joy to so many people. It's truly magical to be able to provide for those I love and help people in need."

He looks forward to the future, as he feels that Enagic and True Health is not only the solution to one of the most basic human needs, but the answer to almost every problem a person may face. "Health, hydration, and financial freedom provided by the wonderful opportunity that Enagic is presenting will surely continue to improve lives across the globe, and I am honored to be a part of such a life-changing movement!"



# Road to 6A

## 2020 – Focus On Goals



Enagic is very fortunate to have distributor leaders with extensive experience in direct sales and the network industry. These people have taken it upon themselves to share their knowledge with their fellow distributors. This article was created with input from outstanding Enagic leaders from around the world.

With all the challenges we have faced in 2020, it's hard to believe that it is already the middle of the year! Even though the entire world has been on edge, time continues to pass, second by second, minute by minute, day by day. And no matter how crazy things seem to get, the hands of time move onward and we must stay focused on our goals, so each of us may maximize the time we have available. Time stops for no man or woman and as we look back at the first six months of 2020, it is easy to become overwhelmed at just how many things have happened, but at the same time, the fact of the matter is that this year is flying by and, at this rate, the end of the year will be here in the blink of an eye!

Since we are now in the middle of 2020, we would like to encourage distributors to use this time to evaluate their progress. Despite the challenges we've all faced so far in 2020, it is not only vital to have goals, but to focus on them. It is easy to become distracted by everything happening, which is why it is even more important to focus on your goals. It will help keep you from spending too much time focusing on unproductive activities and may actually help keep you grounded during these difficult times. When it comes to goals, January is typically a very important month, as it will typically "set the pace" for the rest of the year, but June may be even more important. June is the half-way point to the next year and a great time to evaluate where you are with your goals.

To start the evaluation, take out your day planner, or wherever you have WRITTEN your goals for 2020. Yes, your goals should be written, so they change from a mere thought or idea, into something tangible. When it comes to goals, we recommend that you play it "S.M.A.R.T." Remember that a "S.M.A.R.T." goal is defined as a goal which is Specific, Measureable, Attainable, Realistic and has a Time Frame for completion. For this year, and every year for that matter, you should have three sets of goals for yourself: short-term, mid-term and long-term. Your short-term goals are your monthly or quarterly goals. Your mid-term goals are the goals you were hoping to achieve by the middle of the year. Your long-term goals are the goals you are striving to achieve by the end of the year.

Start by reviewing your short-term goals up until now, have you achieved them? These goals can be things like sponsoring a new distributor every month; or earning a certain amount of income each quarter. Looking back at the past six months will allow you to see if your efforts have been paying off the way you had hoped and serve to better gauge what you will need to do during the next six months. If you are on track with the short-term goals, then keep on doing what you're doing. But if your short-term goals have fallen short, don't get discouraged, especially now. Just realize that you may need to employ some unconventional techniques and outside the box thinking in order to achieve your short-term goals. Now is not the time to slow down or quit now is the time to focus and succeed!

After reviewing and assessing your short-term goals, take a look at your mid-term goals. This could be something like the goal of becoming a 5A or a team goal of helping to develop your first 6A. Let's say that you started the year as a 2A and your mid-term goal was to become a 5A; have you achieved that goal? Evaluate where you are and commit to either achieving the original goal, or, if you have surpassed it, challenge yourself and commit to setting an even loftier new goal.

The real reason you'll want to check where you are with your short-term goals is so you can determine if you are on track to achieve your long-term goals, which is what you are ultimately trying to accomplish. Since your long-term goal is further off, it can sometimes be difficult to know if you are really on track, which is why it is important to check the progress of your efforts and the status of your goals throughout the year. It's kind of like a road map to success and your short-term goals are your checkpoints to make sure you are headed to your desired destination. If you are not on track with your short-term and / or mid-term goals, you are most likely off track with your long-term goals as well. But that's okay! This is why you review the progress of your goals throughout the year, so you can make necessary adjustments.

So, if you are off track, you will have plenty of time to refocus and do what must be done to achieve them. June, as the middle of the year, is one of the best times to really see where you are. There are still six months of the year left, which is more than enough time, even if you are way off track of achieving your desired goals. But now that you know you are not on track, don't procrastinate; which might be what got you off track in the first place. Take action and reignite your efforts! If you want to make sure you are able to achieve those long-term goals, get focused, get serious and get going!

The only real problem with goals in this industry is that the only person you have to answer to is yourself. If you are not on track with your goals, don't let yourself off easy. Really focus on those goals and commit to making them happen. There was a reason you set your goals in the first place, so revisit those reasons and remember why you are doing what you are doing! Push yourself to make the effort necessary to achieve the goals you have set for yourself. It is very important to take an honest, no nonsense look at where you are with your goals and determine what you need to do from this point forward to get back on track and achieve your goals if you are not on track. Remember, there is one person who deserves the very best you have to give and one person you should not let down. That person is YOU!

So as you reflect on the first half of 2020, focus on your goals and what you wish to accomplish, instead of focusing on things which ultimately will do nothing but bring you down, steal your energy and reduce your motivation. No matter what hurdles life puts in front of us, we have the ability to overcome and focus on what is truly important to each of us, so do not forget that as you look back at the first six months of 2020 and the remaining six months ahead. We know you have what it takes to achieve your goals and Enagic believes in you. Mr. Ohshiro believes in you. We know you can do it! You can and you will make it happen!

# *Cooking with Kangen*



## *Summer Smoothie Delicious & Nutritious!*

*This is an awesome recipe to help cool you down and give you a healthy dose of power packed nutrients! Each ingredient offers different benefits, and when made with Kangen Water, it gives the very best in taste and hydration! Here's a quick look at a few of the many vitamins and minerals this delicious summer smoothie provides.*

### **Ingredients:**

- 1 banana
- 1 cup frozen strawberries
- 1 cup frozen blueberries
- 1 cup frozen cherries
- 4 9.5 pH Kangen Water ice cubes
- 1/2 fresh peeled orange (remove seeds if any)
- 1/2 cup 9.5 pH Kangen Water
- 3/4 cup coconut cream
- 1/2 teaspoon honey

### **Directions:**

Add the banana, strawberries, blueberries, cherries, orange slices and ice to the blender, then pour the Kangen Water, coconut cream, and honey on top. Puree until smooth. If smoothie is too thick, add more 9.5 pH Kangen Water to desired consistency. Garnish with fresh fruit of your choice, serve and enjoy!

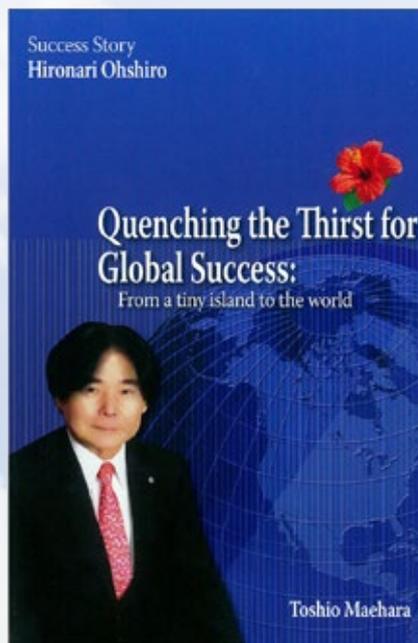
*Live Healthy - Live Delicious!*

# Stories of Success

## Dreams aren't for dreaming...

When Mr. Ohshiro talks about “dreams,” he is not referring to the ones you have as you sleep comfortably in your bed. He is talking about your inner most desires, what you dream of accomplishing in life, for you and your family. During his lifetime, Mr. Ohshiro has pursued his own dreams and he believes there is great power in these dreams and that you should allow your dreams to grow, so they may inspire your goals. Establishing your goals is the way to create the roadmap to eventually fulfill your dreams. The excerpt below is from the book *Quenching the Thirst for Global Success*, which takes a look at Mr. Ohshiro's philosophy regarding dreams and goals.

“Dreams aren't for dreaming, they're for making come true.” It's something Ohshiro often says. We cannot aim for success without having dreams in the first place. But many people see their dreams collapse and die. How big you dream is a reflection of how big you are. You cannot fit something large into something small. Everyone knows this to be the truth, and yet still, so often, this fundamental truth turns hollow when action is required. Having goals and working towards them is what enables us to gradually turn our small receptacle into something wider and deeper and large enough for our dreams.



Akio Morita and the men with whom he co-founded Sony had big dreams: to rebuild Japan and enrich its culture. Their endless energy meant that, after not too long, everyone in Japan—and, thanks to globalization, the world—had heard of their Sony. Steve Jobs, before his untimely death, had a dream: to make “a dent in the universe.” A space-sized dream. He wanted his identity to leave a small yet palpable mark—a dent—in the universe. But has Jobs' stellar record of innovation and discovery really only left a dent, a fingertip-sized dimple, in our universe? He passed away while still young but the legacy of his boundless dream will surely never be forgotten.

It's been said that more than 90% of successful people have dreams and set goals. These aren't the sort of dreams that pop into your head by coincidence, unexpected ideas as random as the lottery. Deep down, everyone already knows this. We should have goals in life. We should be working toward those goals. Ohshiro did, and while there was much to overcome and many dues to pay, today he presides over a global company. It doesn't matter if you're from the tiniest island; you can still trade with the entire world. Your dreams are the propellers on which you can soar to success.

Above is an excerpt from the book *Quenching the Thirst for Global Success, the Success Story of Hironari Ohshiro*. Toshio M. (2015)

It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic.

A must-read for distributors, it is available at [www.enagic.com/shop](http://www.enagic.com/shop)

Also available in Chinese, Italian, French, Spanish and Japanese! Contact your local branch office for details.

# Congratulations to each of you for your outstanding achievement!

## April 2020 New 6A and Above Title Achievers

### 6A

MICHELLE NICHOLLS	Australia	MILENA KUZMANOVA	Bulgaria
ANTHONY M PATRICIO	Australia	ZHONG JUN YAN	Hong Kong
ITUAU E. TAUMATEINE	Australia	FENG YONG HE	Hong Kong
LUAN VAN DO	Australia	HEALTHY & BEAUTY LTD / MOK WAI KIT JESSIE	Hong Kong
TRANG M T NGUYEN #2	Australia	KETAN JERAMBHAI BHINGRADIYA	India
NHU THANH TRAN	Australia	SHILPABEN DILIPBHAI SORATHIA	India
PHAM KHANH AN NGUYEN	Australia	KAMLESHKUMAR DESAI	India
MALTZAHN ODONTOLOGIA E PROMOCAO DE VENDAS LTDA	Brazil	MEUVA CHHAYABEN	India
#1247344 B.C. LTD.	Canada	DHRUV SANDIP GAJJAR	India
LIAN LIU	Canada	MIRACULOUS WATER SOLUTIONS	India
BOYD CAMPBELL	Canada	VIBRANT DESIGNS PVT LTD	India
MARIBEL MAYES	Canada	HERI YANTO	Indonesia
CHRISTINA C COLLAZO	Canada	KWEE SIEN LIANG	Indonesia
KST MARKETING CORP.	Canada	野中さえ子	Japan
CHARLOTTE PAUL	Canada	STA MARIA SHERYLL MARIE NAGANO	Japan
HAN THUAN HUYNH	Canada	WONG SEE YEANG	Malaysia
HAZZELL AGDAN DE VILLA	Spain	LE THI CAM SEN	Thailand
REKA SZNYIDA	United Kingdom	HUYNH THI NGOC HOA	Thailand
BRIT MISJE	Norway	EAGLES SMART MARKETING #A	USA
ANDRE RODEHUTSKORS AR COACHING & VERTRIEB	Germany	IDEAL STUDIO LLC #2	USA
HOLLYWOOD RETAILS APS	Denmark	SALT SAND AND SMOOTHIES LLC	USA
MINH NGUYEN NGUYEN	Denmark	ANNIE GRACE DAVIS	USA
		LIFE OUTSIDE THE 9-5	USA

CHARLES W YOUNG	USA
SAN DIEGO STRENGTH AND WELLNESS	USA
CHRISTOPHER OBRIEN	USA
PATRICK NGUYEN	USA
SEBASTIAN RESTREPO	USA
XTREEM MANAGEMENT TRUST #6	USA
BAO QUOC LUONG	USA
CHAU CHE	USA

JOSEPH NGUYEN	USA
TIFFANY VAN LAM	USA
BRITTANY ANN DYCHES	USA
BICH NGOC THI QUAN	USA
MEGAN PHAM LLC	USA
COMPLETE ATHLETE	USA
BRANDON O BROWN	USA

## 6A2

MELISSA WITHERS	Australia
F G DE LA CERNA	Australia
TRANG NGUYEN	Australia
ANH THU PHAM PAYNE	Australia
XIU JUAN GONG	Canada
XING SUN #3	Canada
REMELYN VICTORIOUS LTD.	Canada
KST MARKETING CORP.	Canada
Y NGUYEN HEALTHCARE IVS	Denmark
LIVE NATURAL LTD	United Kingdom
CHAN KAM MUI	Hong Kong

LATA KETAN BHINGRADIYA	India
SNEH ACADEMIC SERVICES PVT LTD	India
CV. 8 POINT	Indonesia
LESCANO EMELYN RAMOS	Japan
LIM BEE HONG	Malaysia
EAGLES SMART MARKETING LLC	USA
FREEDOM CAPITAL INVESTMENT SOLUTIONS LLC #1	USA
FAUSTIN B. CHOPRA	USA
RACE TO FREEDOM INC.	USA

## 6A2-2

HEALTH FIRST PHARMACY BALLAJURA	Australia
BLACKSOIL CONSULTING LTD.	Canada

CHRISTIAN ESSLETZBICHLER	Austria
WONG POH WAH	Malaysia

## 6A2-3

CHRISTIAN BRANDSTETTER	Austria
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*Setting the standard  
for over four decades!*